

# COMPRESSED AIR BEST PRACTICES<sup>®</sup>

[airbestpractices.com](http://airbestpractices.com)

April 2013

## Plastic Extrusion

- 10 Plastic Extruder Saves \$116,000 in Energy Costs**
- 16 MGM Industries Reduces Chilled Water Requirements with Dry Vacuum Pumps**
- 22 Air Audit of a Powder Coating System**
- 28 Filtration Improves Pneumatic Performance**

**36 REMOTE AIR COMPRESSOR SENSING**



# Clear the way for quality air



## 140 years of history, and the present is yours

Optimizing air supply quality is a way of life at Atlas Copco. Our dryers, aftercoolers, filters and oil-mist eliminators help ensure that your air is always clean, dry and ready for the summer heat.

And it doesn't stop with quality air because the right air system components also save energy. Atlas Copco knows you have challenging targets to reduce energy costs. We know because we face those targets, too! With 14 production facilities in the United States and dozens more globally, we never stop looking for ways to help our manufacturing teams, and yours, save energy and increase productivity.

In 2013 Atlas Copco celebrates our 140th birthday. To celebrate this key milestone we are offering a series of gifts: starting with simple air studies for free. We'll log your plant's actual air usage, show you ways to save money and compute the payback on any new investments. Sign up now and you'll receive a limited edition anniversary baseball cap. Register at [www.atlascopco.us/mboxusa](http://www.atlascopco.us/mboxusa) or call 866-688-9611. We look forward to serving you far into the future.



*Sustainable Productivity*





# THE *NEXT* GENERATION OF OIL-FREE COMPRESSED AIR

Hitachi continues to innovate newer and more efficient compressed air technologies. This innovation enables our expansion of the DSP Series Oil-Free Compressors to the DSP *Next* Generation. The DSP *Next* Series is a continuation of our focus towards environmentally friendly and energy conscious products.



The DSP *Next* Series contains rotors with a revised profile resulting in greater efficiency. Hitachi patents for thermally compensated non-contact rotor profile with 1st and 2nd stage stainless rotors and Hitachi HX Series PTFE Free Coatings are the foundation for the increased efficiency and high reliability. Standard on Hitachi DSP Series and DSP *Next* Series compressors.



Gearcase oil mists are not vented to atmosphere, but recaptured, using Hitachi's patented oil mist remover. Oil mists are recycled, saving maintenance oil, eliminating possibility of emissions into the environment, and ensuring purity of air compression. Standard on Hitachi DSP Series and DSP *Next* Series compressors.

**Hitachi SRL Series:** The Oil-free design of Hitachi Scroll compressors contains absolutely no oil. This results in an Oil-Free compressor that has zero harmful emissions to the environment. With industry leading sound levels (48-61 dBA), the SRL Series can be placed in most any setting within the workplace.

Hitachi compressors are designed with market leading technology for increased customer satisfaction. Innovation of compression, air quality, protection of process, longevity of design, and efficiency of application all combine to provide an unparalleled sum of value for the discriminating air user.



Hitachi America, Ltd. / Air Technology Group  
6901 Northpark Blvd., Charlotte, NC 28216 Tel: 704.972.9870  
[www.hitachi-america.us/ice/atg](http://www.hitachi-america.us/ice/atg); [airtechinfo@hal.hitachi.com](mailto:airtechinfo@hal.hitachi.com)  
Hitachi Industrial Equipment Systems Co., Ltd.

**HITACHI**  
Inspire the Next

# SUSTAINABLE MANUFACTURING FEATURES

## 10 The System Assessment

### Plastic Extruder Saves \$116,000 in Energy Costs

By Don van Ormer, Air Power USA

## 16 The Energy Manager

### MGM Industries Reduces Chilled Water Requirements with Dry Vacuum Pumps

By Rod Smith, Compressed Air Best Practices® Magazine

## 22 The System Assessment

### Compressed Air Audit of a Powder Coating System

By Jan Michael Hoetzel, Airleader North America

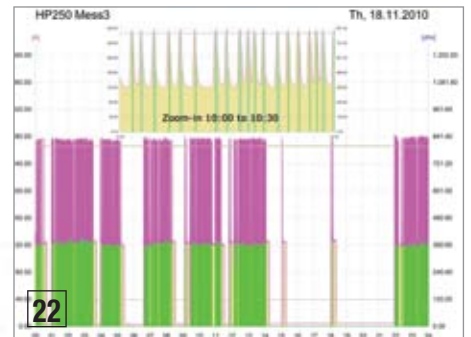
## 28 The Technology Provider

### Improve Pneumatic Performance Through Filtration System Design

By Scott Minato and Barbara Pontisso, Numatics, Inc.

## 36 Remote Air Compressor Sensing Saves Energy

By Ron Marshall for the Compressed Air Challenge®



# COLUMNS

## 5 From the Editor

## 6 Compressed Air, Pneumatics, Vacuum & Blower Industry News

## 44 Resources for Energy Engineers Technology Picks

## 47 Advertiser Index

## 49 The Marketplace Jobs and Technology







# FROM THE EDITOR

## Plastic Extrusions



When discussing the compressed air, vacuum, blower, and pneumatic systems in your plant with your vendors, how much time is spent discussing the products vs. the applications?


Don van Ormer, from Air Power USA, shares an audit story at a plastic extruder, where the plant's high-quality rotary screw compressors supplied the plant with 994 acfm of compressed air.

The audit focused on the compressed air applications and reduced plant demand to 453 acfm. Forty-six leaks (worth 174 cfm) were found in the pneumatic circuits on production machinery. Eighty-four "open-blow" applications, on production equipment, were replaced with venturi inducer nozzles — saving another 320 cfm. Focusing on the applications helped the customer reduce air compressor annual energy consumption by sixty-seven percent!

Becker Pumps deployed considerable R&D resources to better understand the plastic extrusion process at MGM Industries. As a result, they developed innovative water separation systems allowing MGM to replace their liquid ring vacuum pumps with dry rotary vane vacuum pumps and regenerative blowers. This not only reduced pump energy consumption, it significantly reduced the chilled water consumption of the plant and eliminated the need to purchase a large new chiller.

More application knowledge is evidenced in Jan Hoetzel's article titled, "Compressed Air Audit of a Powder Coating System". His system assessment identified that the powder coating system accounted for only 20-25% of the plant's air use — yet it's -40 °F dewpoint air quality specification had been adopted for the whole plant. The battery of heatless desiccant air dryers, with unnecessarily high 15% purge rates, was the resulting energy cost to be addressed.

Finally, Scott Minato and Barbara Pontisso, from Numatics, provide a good overview of how to design filtration systems to protect and improve pneumatic performance. Ron Marshall also supplies us with an interesting article titled, "Remote Air Compressor Sensing Saves Energy."

We thank the authors above for sharing their knowledge and thank you for your support and for investing in **Compressed Air Best Practices®**. 

### ROD SMITH

Editor

Contact: 412-980-9901, [rod@airbestpractices.com](mailto:rod@airbestpractices.com)

#### COMPRESSED AIR BEST PRACTICES® EDITORIAL ADVISORY BOARD

Industrial Energy Managers	Thomas Mort	Global Program Manager, Energy Efficiency	Archer Daniels Midlands
	Richard Feustel	Corporate Energy Services Manager	Briggs & Stratton
	Brad Runda	Manager, Energy	Saint Gobain
	Eric Battino	Environmental Sustainability Manager	PepsiCo
	Doug Barndt	Manager, Demand Side Energy-Sustainability	Ball Corporation
	Jennifer Meier	Global EH&S/Plant Engineering Manager	Varroc Lighting Systems
	Mike Seiter	Engineering Coordinator, Equip. Reliability Group	Honda of America
	William Jerald	Energy Manager	CalPortland
Technology/System Assessments	Nate Altfeather	Engineering Professional Development	University of Wisconsin
	Ron Marshall	Customer Engineering Services	Compressed Air Challenge®
	Bill Scales	CEO	Scales Industrial Technologies
	Ted Clayton	Energy and Power Management Services	KAMAN Industrial Technologies
	Paul Humphreys	Vice President Communications	Atlas Copco
	Wayne Perry	Technical Director	Kaeser Compressors
	David Brittain	Director of Engineering & Marketing	Becker Pumps
	Jay Francis	Vice President Marketing	SPX Flow Technology
	Jon Jensen	Energy Conservation Manager	SMC Corp. of America
	Hank Van Ormer	President	Air Power USA
	Les Ottinger	President/CEO	THP Inc.
	Nitin Shanbhag	Senior Manager, Industrial Division	Hitachi America
	Mike Gembala	Vice President	Blake & Pendleton, Inc.

**COMPRESSED AIR BEST PRACTICES®** supports the following organizations:





# COMPRESSED AIR, PNEUMATICS, VACUUM & BLOWER INDUSTRY NEWS

## Atlas Copco Acquires French Compressor Distributor

The French Atlas Copco subsidiary Exlair S.A.S has acquired Air et Techniques Energies Provence (ATEP), a distributor of industrial compressors and related products based in Aix-en-Provence, France.

ATEP was established in 1991 and has about 30 employees. The company is privately owned and has annual revenues of approximately 6 million Euros. Headquartered in Aix-en-Provence with sales and service branches in Nîmes and Nice, ATEP sells and provides high-quality service for industrial compressors and ancillary equipment to a broad range of industrial customers in the region. *"By acquiring ATEP we further strengthen Atlas Copco's presence in France for the benefit of our customers,"* said Stephan Kuhn, Business Area President for Atlas Copco Compressor Technique. *"ATEP has well-established relationships and a broad customer base in Southern France, complementing our existing organization and supporting our ambition to grow in this region."* The business will keep the ATEP name and becomes part of Compressor Technique Service. [www.atlascopco.com](http://www.atlascopco.com)

## Aerzen USA Honored with Workplace Award

Aerzen USA has been honored with the 2012 Alfred P. Sloan Award for Excellence in Workplace Effectiveness and Flexibility for its use of flexibility as an effective workplace strategy to increase business and employee success.

This prestigious award, part of the national *When Work Works* project administered by the Families and Work Institute and the Society for Human Resource Management, recognizes employers of all sizes and types in Pennsylvania and across the country.

"We are excited to receive this recognition for our workplace practices," said Pierre Noack, President of Aerzen USA. "Our approach

to a successful and sustainable business philosophy puts employees at the center of the focus. This is part of Aerzen USA's triple bottom line approach: People, Planet and Profits."

Workplace flexibility — such as flextime, part-time work and compressed workweeks — has been demonstrated to help businesses remain competitive while also benefiting employees. "Our research consistently finds that employees in effective and flexible workplaces have greater engagement on the job and greater desire to stay with their organization. In addition, they report lower stress levels and better overall health," said Ellen Galinsky, president of Families and Work Institute.

The Sloan Awards are unique for their rigorous, two-step selection process, which involves an evaluation of employers' flexibility programs and practices, and a confidential employee survey. All applicants are measured against national norms from the National Study of Employers.

"As a recipient of the 2012 Sloan Award, Aerzen USA ranks in the top 20% of employers nationally in terms of its programs, policies and culture for creating an effective and flexible workplace," Galinsky said. "In addition, what makes this honor so special is that their employees have corroborated this, affirming that it is indeed an effective and flexible workplace."

*When Work Works* is a national project to educate the business community on the value of workplace flexibility by sharing research and promising practices, and conducting the annual Sloan Awards. It is an ongoing initiative of the Families and Work Institute and the Society for Human Resource Management.

For more information about the *When Work Works* project and the Alfred P. Sloan Awards for Excellence in Workplace Effectiveness and Flexibility, visit [www.whenworkworks.org](http://www.whenworkworks.org)



**"Our approach to a successful and sustainable business philosophy puts employees at the center of the focus. This is part of Aerzen USA's triple bottom line approach: People, Planet and Profits."**

— Pierre Noack, President of Aerzen USA





## MEET US AT THE CORNER OF INSIGHT & EXECUTION... FOR NEW IDEAS SET INTO ACTION



### Converting Knowledge Into Solutions

Since 1948, SPX has provided innovative air treatment products for critical applications. Our new product development initiatives are driven by customer INSIGHT meeting the challenges of today and anticipated opportunities of tomorrow. Through precise EXECUTION, ideas are transformed into powerful solutions that bring value and a competitive advantage to our customers.

### Getting It Done

Our commitment to innovation is realized with the development of the new HES series high capacity refrigerated air dryer and HCD Series heat of compression desiccant air dryer. The designs are inspired by market demand for sustainable energy savings, fault-tolerant operation and ISO quality class performance.

**Come join us to learn more. Visit us at [www.spx.com](http://www.spx.com).**

## COMPRESSED AIR, PNEUMATICS, VACUUM & BLOWER INDUSTRY NEWS

Aerzen USA is a wholly-owned division of the German manufacturer, Aerzener Maschinenfabrik GmbH, and has been a recognized world leader in the production of rotary positive displacement machines since 1868. Aerzen USA is based in Coatesville, PA. For more information, visit [www.aerzenusa.com](http://www.aerzenusa.com)

### Atlas Copco Opens Second Compressor Manufacturing Plant in India.

Atlas Copco has unveiled a state-of-the-art lean compressor manufacturing facility near Pune, India. The built-up area of 19,000 square meters includes a manufacturing plant and an engineering office building. The factory is built in accordance with LEED (Leadership in Environmental Energy and Design.) It contributes to Atlas Copco's goal to reduce carbon dioxide emissions by at least 20% by 2020. The new facility will manufacture industrial and portable compressors. The present factory in Dapodi, India, will continue to produce oil-free compressors and quality-air products. "Atlas Copco continues to invest in the Indian market, and we are

*proud to inaugurate this new facility that is built according to lean manufacturing principles,"* said Stephan Kuhn, Business Area President, Atlas Copco Compressor Technique. "The factory will contribute to increased efficiencies and further support our expansion in India. It will serve customers both in and outside India." [www.atlascopco.com](http://www.atlascopco.com)

### Reshoring Initiative's Harry Moser Prevails in Economist Debate on Offshoring Manufacturing

Reshoring Initiative founder, Harry Moser recently participated in an *Economist* online debate, presenting in defense of the motion "Do multinational corporations have a duty to maintain a strong presence in their home countries?" Moderated by European business correspondent for the *Economist*, Tamzin Booth, the debate took place on the weekly magazine's website January 22-30. Harry Moser defeated internationally known Columbia University professor of economics and law, Jagdish Bhagwati, who presented against the motion.

## ENERGY KAIZEN EVENTS

- Food Packaging Plant Saves \$70,000 or 1.1 Million kWh per year.
- Paper Mill Saves \$207,000 or 4.5 Million kWh per year.



Get your **FREE** Subscription to Compressed Air Best Practices® Magazine to **learn how to save energy.**

Subscribe at  
**[airbestpractices.com](http://airbestpractices.com)**



Despite the clear commitment of *Economist* readers to globalization, the defense held a first day lead at 58% of the vote before falling to 45%-46% on days four thru seven and surging to close at 54%. Jagdish Bhagwati maintained home countries will benefit no matter where the production or R&D is done since the profits will come back to the home country. Much of the late surge was attributed to Harry Moser's arguments that it is in companies' self-interest to reshore American manufacturing jobs that were lost due to corporate failure to recognize the total cost of offshoring. In a point of continual agreement between the two men, Mr. Bhagwati conceded the advantages of reshoring are "now visible" — the essence of Mr. Moser's position.

With roughly 50,000 manufacturing jobs reshored since January 2010, this win reveals solidarity between U.S. small manufacturers, manufacturing employees, machine tool makers and distributors, trade and policy associations, labor, progressive and fair trade groups, and Made in USA companies in support of reshoring.

"I was pleased that Mr. Bhagwati accepted my position that it is in the interest of companies to reconsider their offshoring," said Harry Moser in his closing remarks of the debate. "As I have repeatedly documented, approximately 60% of companies make sourcing and investing decisions

based on labor rates, ex-works price or landed cost, ignoring 20% or more of the total cost. Multinational corporations far too often do not see past a low price to reveal a much higher total cost. We insist they make better-informed investment and sourcing decision: offshore vs. home and long term vs. short term."

Details of the debate are still available on *The Economist* website at [www.economist.com/debate/overview/245](http://www.economist.com/debate/overview/245).

Additional information on the Reshoring Initiative is available at [www.reshorennow.org](http://www.reshorennow.org).

To read more **Industry News** articles,  
visit [www.airbestpractices.com](http://www.airbestpractices.com)

# HOW DO YOU KNOW?



## METPOINT® OCV

Advanced hydrocarbon monitoring systems for compressed air



## BEKOKAT®

Advanced hydrocarbon removal systems for compressed air

## EXCLUSIVE TECHNOLOGIES

Each technology featured above is unique and exclusive to **BEKO** worldwide.



BEKO TECHNOLOGIES CORP | 900 Great Southwest Pkwy SW | Atlanta, GA 30336 USA | +1 (800) 235-6797 | [www.bekousa.com](http://www.bekousa.com)



# THE SYSTEM ASSESSMENT

## Plastic Extruder Saves \$116,000 in Energy Costs

By Don van Ormer, Air Power USA

### Introduction

► This plastic extrusion factory spent an estimated \$180,711 annually on energy to operate the compressed air system at their Midwestern facility. Based on the air system operating 8,760 hours per year, the group of projects recommended below could reduce these energy costs by an estimated \$116,520 or 67% of current use. Estimated costs for completing the recommended projects total \$20,100. This figure represents a simple payback period of 2 months.

This system assessment reduces compressed air demand by 506 cfm by repairing compressed air leaks and improving upon blow-off air applications. It then realigns the air compressors and dryers to utilize their most efficient compressor capacity controls.

### The Existing Compressed Air Installation

The current compressed air system is located in a one-floor plastic extruding facility. The system has five single-stage lubricated rotary screw compressors using modulating controls. A stable 38 F pressure dewpoint is provided by four refrigerated air dryers. All the equipment is in good working order.

Three compressors, two Sullair 75 hp's and a Palatek 75 hp, are located in Compressor Room #1. The Palatek is located on the mezzanine above one of the Sullair compressors and is used as a backup. The Palatek is the only air-cooled unit in the facility. The other four are water-cooled. The rotary screw air compressors, in Compressor Room #1, feed air through two Pneumatech

AD325 refrigerated dryers. They are piped in parallel to allow the air to split between them. From these 325 cfm-rated, non-cycling dryers, the air flows into a 400 gallon receiver before distribution to the plant. The pre-filters and after-filters, for the Pneumatech dryers, are Donaldson brand filters and well maintained.

Outside Compressor Room #1 is a 150 hp Quincy QSI 750 sending compressed air to an Ingersoll Rand TM1400 cycling refrigerated dryer and a 600-gallon receiver. The pre-filters and after-filters, for the Ingersoll Rand dryer, are donnick hunter brand filters and well maintained. Lastly, a Quincy QSI 245 is on a mezzanine in the warehouse. This unit feeds air to an AirCel VX300 non-cycling refrigerated dryer. The pre-filters and after-filters, for the AirCel dryer, are Ultrafilter brand filters and well maintained.

All of the compressors are equipped with Auto Start/Stop. All are set to run continuously, so they won't unload, time out and shut off when not needed. All pressure settings on the compressors should be set with a single test gauge. Installing a quick disconnect in the discharge line of each compressor to facilitate the test gauge was recommended. The Quincy QSI 245 can be adjusted to unload and blow down and idle, then reload when the load in pressure is reached. A five-pound operating band can be used for proper system pressure.

### Establishing the Energy Baseline

Annual plant electric costs for compressed air production, as operating today, are \$174,527 per year. If the electric costs of \$6,185 associated with operating ancillary equipment

Project	Savings Profile	Energy and Other Savings			Total Project Cost
		AVG kW	kWh	Savings (\$)	
Air Compressor Supply					
1. Realign compressor capacity control for Auto Start/Stop. Base load Quincy QSI 750 and trim with QSI 245.	56.7 kW	73	640,111	\$52,489	\$5,000
Action Item. Realign compressors to allow a 75 hp Sullair to run base load and trim with Quincy QSI 245.	Energy savings of \$57,577 can only be attained once demand side measures have been implemented.				
Air Treatment					
2. Shut off two Pneumatech dryers and Air Cel dryer. Use IR TM1400 for new realigned system	6.6 kW	5.7	49,932	\$4,094	\$0
3. Replace four timer drains with level-activated drains	12 cfm	2.0	17,348	\$1,423	\$2,000
Demand-Side System					
4. Repair identified leaks and continue leak tagging and repair program	174 cfm	28.7	251,546	\$20,627	\$8,100
5. Install Venturi nozzles on listed blows, repair or remove others as listed.	320 cfm	52.7	462,034	\$37,887	\$5,000
Total	506 cfm	162.2	1,420,971	\$116,520	\$20,100



such as dryers are included the total electric costs for operating the air system are \$180,711 per year. These estimates are based upon a blended electric rate of \$0.082 /kWh.

The air system operates 8,760 hours per year. The load profile or air demand of this system is relatively stable during all shifts. The system pressure runs from 92 to 95 psig in the headers during production.

### Proposed Air Compressor Realignment Summary

With no demand reduction and air consumption still at 994 cfm, this allows the Quincy QSI 750 to carry the main load and trim with the smaller QSI 245. With all the other compressors OFF, there is an estimated savings \$52,412 per year.

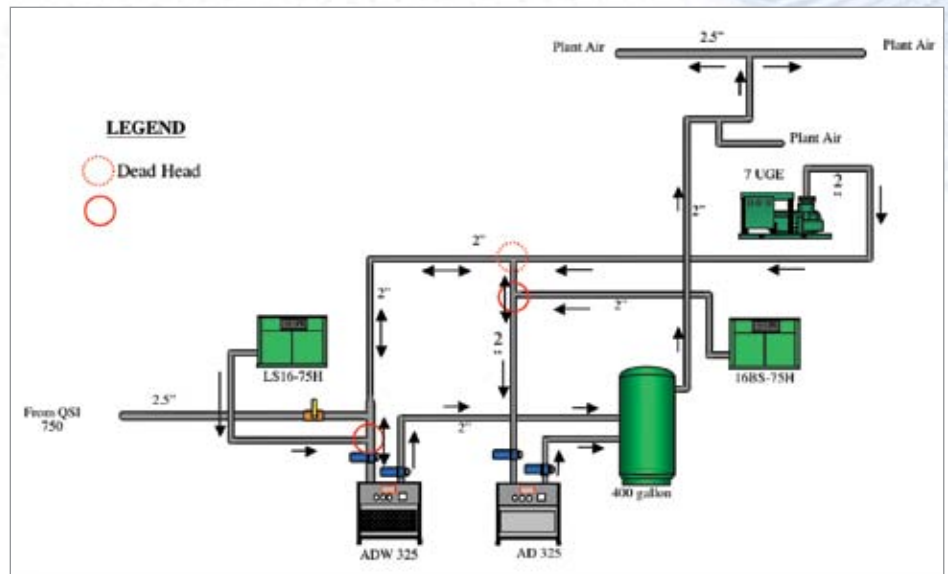


Figure 1. Compressor Room #1.

## COMPRESSED AIR *ALSO* PRODUCES OILY CONDENSATE\*

Help ensure it doesn't impact our  
**ENVIRONMENT.**

JORC Zero Air-Loss Condensate  
Drains and Oil/Water Separators provide  
**SUSTAINABLE CONDENSATE  
MANAGEMENT**



Sepremium Oil/Water Separator

\*A 250 hp compressor can produce 40,515 gallons of oily condensate per year.



JORC Industrial LLC • 1146 River Road • New Castle, DE 19720  
Phone: 302-395-0310 • Fax: 302-395-0312 • info@jorc.com • www.jorc.com

### Zero Air-Loss Condensate Drains

#### Electronic



Smart Guard Ultra



Smart Guard

#### No Electricity Required



Mag-11 - 230 psi



POD-DC Non-Electric

### Lock-Down Air Leaks



Air-Saver G2

## THE SYSTEM ASSESSMENT | Plastic Extruder Saves \$116,000 in Energy Costs

**TABLE 1. COMPRESSOR USE PROFILE – CURRENT SYSTEM**

UNIT #	COMPRESSOR: MANUFACTURER/ MODEL	FULL LOAD		ACTUAL ELEC DEMAND		ACTUAL AIR FLOW	
		DEMAND (KW)	AIR FLOW (ACFM)	% OF FULL KW	ACTUAL KW	% OF FULL FLOW	ACTUAL ACFM
Weekday Shift: Operating at 105 psig discharge pressure for 6,240 hours							
1	Sullair LS 16-75H	62	326	65	40	0	0
2	Sullair 16B-75H	61	330	100	64	100	330
3	Palatek 75UB	62	356	OFF			
4	Quincy QSI 750	126	760	75	95	55	418
5	Quincy QSI 245	43	246	100	43	100	246
TOTAL (Actual):				243 kW		994 acfm	
Weekend Shift: Operating at 105 psig discharge pressure and 2,520 hours							
1	Sullair LS 16-75H	62	326	65	40	0	0
2	Sullair 16B-75H	61	330	100	64	100	330
3	Palatek 75UB	62	356	OFF			
4	Quincy QSI 750	126	760	75	95	55	418
5	Quincy QSI 245	43	246	100	39	100	246
TOTAL (Actual):				243 kW		994 acfm	

**TABLE 2. COMPRESSOR USE PROFILE – PROPOSED SYSTEM**

UNIT #	COMPRESSOR: MANUFACTURER/ MODEL	FULL LOAD		ACTUAL ELEC DEMAND		ACTUAL AIR FLOW	
		DEMAND (KW)	AIR FLOW (ACFM)	% OF FULL KW	ACTUAL KW	% OF FULL FLOW	ACTUAL ACFM
Weekday Shift: Operating at 105 psig discharge pressure for 6,240 hours							
1	Sullair LS 16-75H	62	326	OFF			
2	Sullair 16B-75H	61	330	100	64	100	330
3	Palatek 75UB	62	356	OFF			
4	Quincy QSI 750	126	760				
5	Quincy QSI 245	43	246	92	31	50	123
TOTAL (Actual):				95 kW		453 acfm	
Weekend Shift: Operating at 105 psig discharge pressure and 2,520 hours							
1	Sullair LS 16-75H	62	326	OFF			
2	Sullair 16B-75H	61	330	98	64	95	314
3	Palatek 75UB	62	356	OFF			
4	Quincy QSI 750	126	760				
5	Quincy QSI 245	43	246				
TOTAL (Actual):				64 kW		314 acfm	

Once the demand-reduction projects drive air consumption down to 453 cfm, the project uses the Sullair 75 hp unit for the base load and trims again with the 50 hp Quincy QSI 245. The lower air volume allows us to turn OFF two Pneumatech dryers and the AirCel dryer and direct the air from the Sullair compressor to the IR TM1400 dryer. It is a cycling unit and the compressor will only run when the heat load rises. This will deliver an additional \$57,577 in energy savings. A well qualified service provider will be needed to ensure the controls are set and maintained correctly.

The estimated savings potential of the projects related to operating the compressors at the lower demand totals \$112,425 per year. Adding in the savings potential of \$4,094 from other projects related to operating auxiliary equipment (e.g., dryers) provides a total savings estimate for the entire set of projects of \$116,520. Together, these projects can be completed at a cost of \$20,100, resulting in a simple payback of 2 months

### Demand Reduction Projects — Managing Air Leaks and Blow-off Air

Most plants can benefit from an ongoing air leak management program. Generally speaking, the most effective programs are those that involve the production supervisors and operators working in concert with the maintenance personnel. Accordingly, it is suggested that all programs consist of the following:

- **Short Term** — Set up a continuing leak inspection by Maintenance Personnel so that for a while, each primary sector of the plant is inspected once each quarter to identify and repair leaks. A record should be kept of all findings, corrective measures, and overall results.



➤ **Long Term** — Consider setting up programs to motivate the operators and supervisors to identify and repair leaks. One method that has worked well with many operations is to monitor/measure the air flow to each department and make each department responsible for identifying its air usage as a measurable part of the operating expense for that area. This usually works best when combined with an effective in-house training.

An ultrasonic leak locator is used to identify and quantify the compressed air leaks. Shutting off or valving off the air supply to these leaks when the area is idle would save significant energy use from leaks.

A total of 46 leaks were tagged during our survey. Fixing them will reduce air demand by 174 cfm. This is worth \$20,627 in air compressor energy savings (with the compressor realignment discussed). The cost to do the survey and repair the leaks is \$8,100. The local utility is expected to provide a rebate to cover the air leak project but this is not figured into the numbers.

TABLE 3. PARTIAL LEAK LIST

NO	LOCATION	DESCRIPTION	EST SIZE	EST CFM	COMMENTS
1	Machine #1	Filter regulator diaphragm seal	small	2	on blender
2	Machine # 2	Filter drain	medium	5	
3	Machine # 3	Regulator	small	1	on air drop
4	Machine # 4	Fitting connection	medium	5	on blender
5	Machine # 4	Filter drain	small	3	
6	Machine # 4	Filter regulator drain	small	2	on air drop
7	Machine # 5	Filter regulator drain	small	1	on air drop
8	Machine # 5	Fitting connection	small	1	on hose reel
9	Machine # 5	Push pull fitting	small	3	on packer
10	Machine # 6	Solenoid valve	small	3	on blender
11	Machine # 6	Regulator seal	small	2	
12	Machine # 7	QDC fitting thread connection	small	3	on blender
13	Machine # 7	manifold block	small	2	
14	Machine # 7	Filter regulator drain	small	1	
15	Machine # 8	Regulator filter drain	small	1	on air drop
16	Machine # 9	Shut off valve	small	1	on air drop
40	Norwalt machine	inside machine	medium	5	
41	Slitter machine	solenoid	small	2	
42	Layer packer	regulator	medium	5	
43	Layer packer	Filter bowl cracked	medium	5	
44	Haumiller	Inside machine	medium	5	
45	Super former box erector	inside machine	medium	4	
46	Decoration	Filter drain	X-large	20	
		<b>Total cfm</b>		<b>82</b>	



## The Power of Red Keeps Getting Stronger



Let us help you meet your compressed air needs. Call us today at 877.861.CPAC (2722).

**People. Passion. Performance.**

[www.cp.com](http://www.cp.com)

© 2013 Chicago Pneumatic. All Rights Reserved.

# THE SYSTEM ASSESSMENT | Plastic Extruder Saves \$116,000 in Energy Costs

TABLE 4. VENTURI INDUCER NOZZLES IN PLACE OF OPEN BLOW

LOCATION	QTY	TYPE / SIZE	ESTIMATED CURRENT CFM USAGE	UTILIZATION %	NET AVG CFM	RECOMMEND VENTURI NOZZLE	NEW AVG NET CFM TOTAL	NET AVG CFM USAGE	EST NET AVE CFM SAVED
Press 1 Sorter exit	1	¼"	15	80	12	48008	7	5.6	6.4
Press 1 Sorter exit	1	¼"	15	80	12	Remove	7	5.6	6.4
Mach 12 Runner reject *	1	¾"	20	80	16	Repair blast valve	.6	.6	19.4
Mach 15 sorter exit	4	¼"	15	80	48	2 x 48008 remove 2	14	11.2	36.8
Mach 15 sorter double stack	1	¼"	15	80	12	Remove install brush	0	0	12
Mach 15 sorter upside down blow	2	¼"	10	80	16	1 x 48008 remove 1	7	5.6	10.4
Liner 26 Bowl	3	¼"	10	80	24	1 x 48008 remove 2	7	5.6	18.4
Liner 26 exit	1	⅛"	7	80	6.3	--	0	0	0
Liner 26 exit	4	⅛"	7	80	22.4	Remove 3	7	5.6	16.8
Norwalt bowl	7	¼"	7	80	39.2	Remove 4	21	16.8	22.4
Slitter 38 mm in feed	1	⅛"	7	80	6.3	Remove	0	0	6.3
Slitter 38 mm exit	1	⅛"	7	80	6.3	Remove	0	0	6.3
Liner 8 in feed	14	⅛"	7	80	78.4	Remove 6	56	44.8	33.6
Liner 8 Bowl	1	⅛"	7	80	6.3	Remove	0	0	6.3
Collar assembly	1	⅛"	OFF	80	0	Remove	0	0	6.3
FortHill Feeders (Cell 1)	10	⅛"	7	80	56	Remove 5	35	28	28
FortHill Feeders (Cell 2)	10	⅛"	7	80	56	Remove 5	35	28	28
Cell 2 Final inspect (motor cooling)	1	⅛"	7	100	7	Remove – repair motor	0	0	7
Cell 3 Caps	5	⅛"	7	80	28	Remove 2	21	18.8	11.2
Cell 3 Base	2	⅛"	7	80	11.2	Remove 1	7	6.3	4.9
Cell 3 Caps	5	⅛"	7	80	28	Remove 2	21	18.8	11.2
Cell 3 Base	2	⅛"	7	80	11.2	Remove 1	7	6.3	4.9
Line 1 Table	1	¼"	15	80	12	Remove	0	0	12
Line 1 Table	2	⅛"	7	80	6.3	Remove	0	0	6.3
Line 1 Table	1	Exair Air Knife 3"	12	80	9.6	Angle to exit	9.6	9.6	0
Line 1 Table	2	⅛"	7	80	6.3	Remove	0	0	6.3
Total Current Usage					536.8	Proposed Usage	217.2	319	

## Open Blows

A total of 84 blow-off air applications need to be replaced, repaired or removed. Fixing them will reduce air demand by 320 cfm. This is worth \$37,887, per year, in air compressor energy savings (with the compressor realignment discussed). The cost of installing new nozzles is \$5,000. The local utility is expected to provide a rebate to cover this whole open blow project but this has not been figured into the numbers. Below are some guidelines to use when installing nozzles.

- Always select the lowest flow nozzles that will achieve the desired result to maximize air consumption savings and noise reduction.
- Install a pressure regulator and gauge in the air line before the air control nozzles and regulate pressure down to the absolute minimum necessary to achieve the desired result. Lower pressures improve safety, reduce noise, and could save hundreds of dollars a year in electricity operating costs.
- To minimize noise, increase the distance between the target surface and the nozzle, if possible. Remember that noise is caused by air impacting on the target work piece, particularly edges or holes.
- Install adjustable ball joints in the supply line, if required, with air control nozzles to provide simple, accurate adjustment of nozzle orientation.



TABLE 5. COMPRESSED AIR SYSTEM PROJECTED SAVINGS

SYSTEM COMPARISON	CURRENT SYSTEM		PROPOSED SYSTEM	
	PRODUCTION	WEEKENDS	PRODUCTION	WEEKENDS
Average Flow (cfm)	994	994	453	314
Compressor Discharge Pressure (psig)	105	105	105	105
Electric Cost per cfm	\$125.13 /cfm/yr	\$50.45 /cfm/yr	\$107.71 /cfm/yr	\$42.45 /cfm/yr
Electric Demand	238 kW	238 kW	95 kW	60 kW
<b>Total Energy Cost</b>	<b>\$180,711 /yr</b>		<b>\$64,192 /yr</b>	

- Do not aim the nozzle straight at the target for cleaning applications. Angle the nozzle 15° to 45° to ensure that the contaminants are removed from the product surface.
- Most nozzles, in an appropriate material, can be used with CO<sub>2</sub>, Nitrogen, steam, or other compatible gases for special heating or cooling applications.
- To create an air curtain, nozzles do not always need to be positioned as closely as on an air knife. Nozzles can be up to 12" (30 cm) apart depending on the application.
- The nozzle can be aimed to "wipe" sideways across a moving target at a comparatively shallow angle for many blow-off applications. This can reduce the number of nozzles needed.
- Angle the nozzle manifold like a snowplow above a moving conveyor so that the contaminants are forced off the belt, rather than back.

- Proper filtration of compressed air is important for efficient nozzle performance. Be sure to use a filter/separator to remove excess oils and water just prior to the nozzle application.

### Conclusion

This plastic extrusion plant spent an estimated \$180,711 annually on energy to operate the compressed air system at their Midwestern facility. All the air compressors and refrigerated dryers were well maintained and in good working order. The key to this project was spending time to identify, repair and replace the compressed air leaks and open blow applications. This reduced compressed air demand from 994 cfm to 453 cfm during weekday production. The existing air compressor, with their control systems, then needed to be realigned and set to translate the demand reduction into energy savings. The set of projects recommended, by the system assessment, reduced these energy costs by an estimated \$116,520. Project costs totaled \$20,100 — representing a simple payback period of 2 months. **BP**

For more information contact Don van Ormer,  
Air Power USA, tel: 740-862-4112, email: don@  
airpowerusainc.com, www.airpowerusainc.com

To read more **Plastics Industry** articles, visit  
[www.airbestpractices.com/industries/plastics](http://www.airbestpractices.com/industries/plastics)



## Everything You Want in a Compressor (except the oil)

Ingersoll Rand's ISO Class 0 certified, oil-free rotary screw and centrifugal compressors eliminate oil particles and condensation that can lead to costly downtime, contamination and safety issues. Their innovative, leak-free designs introduced the Nirvana – the world's first variable speed drive, oil-free compressor. Add their industry leading 24/7 service, support and commitment to energy savings, and you can see why 100 years after its introduction, Ingersoll Rand is still leading the way in oil-free technology.

Class 0  
ISO 8573  
**Oil-Free Air**



**IR Ingersoll Rand**

[www.ingersollrandproducts.com](http://www.ingersollrandproducts.com)



# THE ENERGY MANAGER

## MGM Industries Reduces Chilled Water Requirements with Dry Vacuum Pumps

Compressed Air Best Practices® Magazine interviewed John MacKorrell (Extrusion Process Engineer, MGM Industries) and Dave Brittain, Steve Gilliam, and Wayne Kemp from Becker Pumps.



**Good morning. Please tell us a little about MGM Industries.**

Good morning. MGM Industries is a manufacturer of custom-painted vinyl windows and doors for new construction and replacement projects. The company was incorporated in 1965 and remains a private, family-owned business. MGM is located outside Nashville, in Hendersonville, Tennessee and employs approximately 200 people.

**Please tell us about your painted vinyl windows and doors.**

MGM is the first vinyl window and door manufacturer to successfully offer painted uPVC profiles for mass production in any exterior color. Until recently, vinyl windows have been seen as a low cost and highly durable choice for builders and architects, but were only available in White and Tan. The reason is that uPVC (Unplasticised Polyvinyl Chloride) has a distortion temperature of 140 °F. (If the temperature of the PVC rises above 140 °F, it will warp and deform) Consequently, dark colors such as bronze have not been an option for vinyl windows because dark colors absorb too much of the radiant energy of the sun, causing warpage.

MGM Industries realized the possibilities of what an industrial grade painted vinyl window product could mean to builders and architects and developed a totally unique and effective method for painting high quality vinyl windows.

MGM Industries personnel in front of the innovative Becker water separation system; Jose Cruz, Joey DiGiuseppe, Jay Patterson, John MacKorrell, and Abe Gaskins (left to right).



The unique process centers around a custom-built vacuum coater able to dial in the correct coverage ensuring a paint layer (of Reflective Pigment Technology Paint) that will not sag and is of sufficient thickness as to optimize the adhesion of the paint to the substrate. (If the paint is not thick enough when it is applied, it will not stick.)

Finally, each painted uPVC vinyl product is inspected and given a 10-year warranty against industry accepted peeling and fading of paint. Our windows meet all applicable Energy Star and International Building Code (IBC) Standards. They also comply with the ASCE7 commercial window standards.

The natural disaster in the Gulf Coast also led us to develop a product line of Impact Windows — windows that can take impact from flying debris. You would like our test booth for these windows. We use a compressed air cannon to fire 2 x 4 pieces of wood at the windows in our test booth!

### **I'll have to put your compressed air cannon on my "bucket list"! How are manufacturing operations set up?**

MGM is vertically integrated and has three manufacturing buildings covering approximately 400,000 square feet. In Buildings A and B, we cut, paint, assemble, package and ship all of our product lines. Building C is our extrusion facility and supplies A & B with eighty percent of the PVC lineals they require. The PVC lineals



**"True greatness comes from within: This is where oil free compressed air is generated with low energy consumption."**

*Thomas Lalk, Product Developer Oil free Screw Compressors, BOGE*

Aside from reliably and efficiently generating high quality oil free compressed air, our SO 270 has more to offer than meets the eye: e.g., for further efficiency improvement, the option to use an external HOC adsorption dryer which uses the existing heat of the compressed air to dry it entirely without any additional energy supply. Another option is heat recovery. Highest energy efficiency for extreme applications – the water cooled SO 270, with or without frequency control, is ready to provide your company with the necessary **air to work**.



**BOGE AIR. THE AIR TO WORK.**

To learn more about BOGE, the SO product range, or our other products phone **770-874-1570** or visit [www.boge.com/us](http://www.boge.com/us)

## THE ENERGY MANAGER | MGM Industries Reduces Chilled Water Requirements with Dry Vacuum Pumps



**“Becker has proven that a dry vane pump can replace a liquid ring pump, for PVC extrusion, and reduce energy requirements by 50%”**

— John MacKorell, MGM Industries

we extrude include sashes on windows, the jams on windows and doors, the head and sill of a window and many other window accessory pieces.

### **Please describe your plastic extrusion operation.**

We are currently running eight plastic extrusion lines. We operate a single-screw Davis Standard 50 mm. extruder all the way up to a Davis Standard Conical Twin 65 mm.

extruder. We are extruding rigid, foam, and flexible PVC.

On average, we run four to six of the eight extrusion lines at any given time. We run 24/7 a good 48 weeks per year on average.

### **What role does chilled water play in plastic extrusions and how do you supply it?**

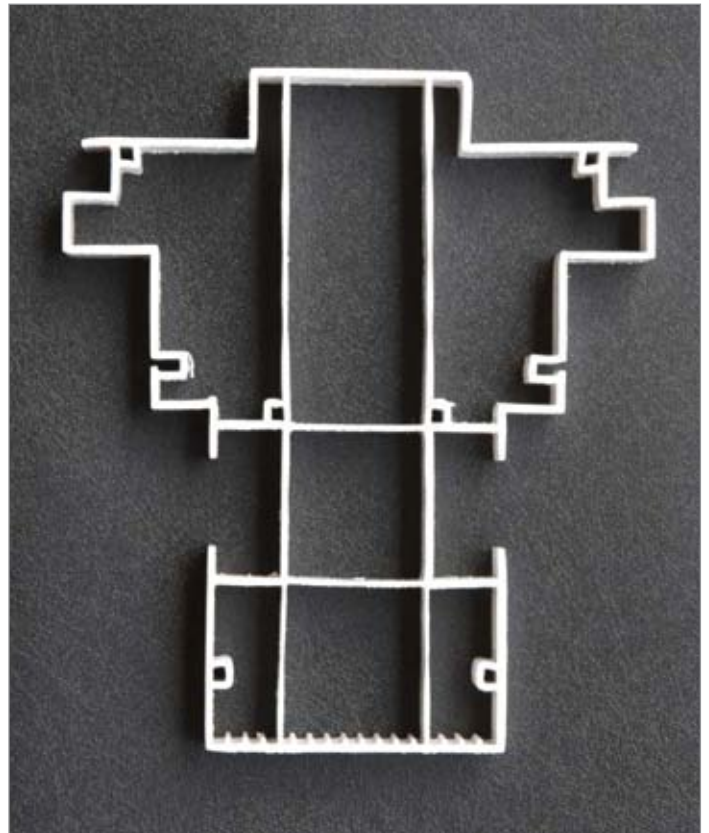
Chilled water plays a critical role in the process. Our extruder lines require 50-60 °F chilled

water. We have a centralized chiller. It is an AEC RSR60 Model. It uses air-cooled condensers and provides 60 tons of refrigeration capacity. It's a closed-loop system using heat exchangers and doesn't use much water except for make-up water. We've been very pleased with this system.

On a typical PVC extrusion line, here at MGM, there are three main consumers of chilled water; feed-throat cooling, part-cooling (materials), and liquid ring vacuum pump cooling. The liquid ring vacuum pumps are



*A calibrator for a plastic extrusion line.*



*A plastic extrusion profile from MGM Industries.*



the biggest consumer of chilled water. We believe that, from a chiller standpoint, we require on average 0.15 tons per horsepower of chilled water for the liquid ring pumps. That adds up quick.

Two years ago, sales were picking up and we began operating six extrusion lines on most days. We had to bring in some portable chillers, to keep up, and we started looking at buying a larger cooling system. We wanted to get rid of the portable chillers and have room to grow into four more extrusion lines. The new system we looked at was a 100-ton system that would have cost us around \$150,000 in capital and installation and with a larger monthly electricity bill.

We were about to buy the new 100-ton chiller when our President, Abe Gaskins said, “Hold-on, can we replace the Liquid Ring pumps with something that doesn’t consume water”? That was our “Eureka!” moment.

### So how did you go about looking for a replacement for Liquid Ring pumps?

First give credit to the culture of our company. Our culture is very different. It’s very hands-on and there is a lot of action. Abe Gaskins said, “Treat it like an R&D project and just start moving forward and solve problems along the way. If it fails at least we tried.”

Becker Pumps was the only company, out of three pump suppliers we contacted, interested in doing an R&D project. Every one else just wanted to raise prices



*The tandem fixed-speed and VSD Becker dry rotary vane pump system.*

## COMPRESSED AIR IS ENERGY

### Don’t let it go to waste

Our low-cost, easily-installed flowmeters are changing the way people manage their compressed air systems. Metering branch lines reveals dramatic savings opportunities and ensures that once savings are achieved, they are maintained.



**cdimeters**

[www.cdimeters.com](http://www.cdimeters.com)

Phone: 781-935-9600 • Toll free (US and Canada): 866-885-2462

## THE ENERGY MANAGER | MGM Industries Reduces Chilled Water Requirements with Dry Vacuum Pumps

significantly to do a custom project or quoted a standard product that didn't fit our application.

Dave Brittain opened the R&D resources at Becker Pumps and we began a journey towards using dry rotary vane vacuum pumps — that required no chilled water and reduces our vacuum pump horsepower requirements!

### **Please describe the Dry Rotary Vane Vacuum Pump solution developed by Becker Pumps.**

Dave Brittain, Steve Gilliam, and Wayne Kemp from Becker Pumps have all spent a considerable number of hours getting to know our extrusion processes. We educated them

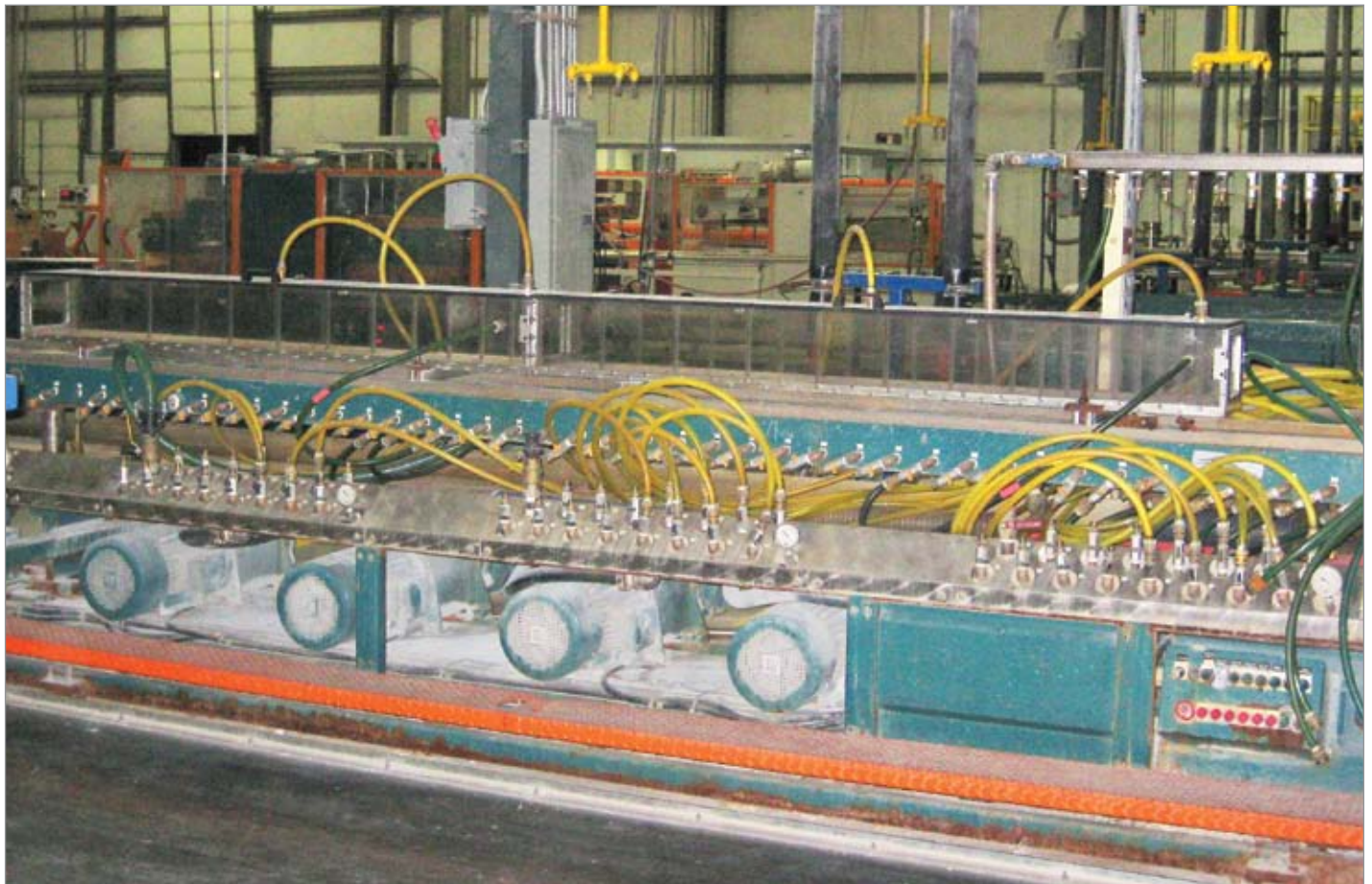
on the varying vacuum requirements of our calibration line and our tank line.

Liquid ring vacuum pumps have traditionally been used, in plastic extrusion processes, because of the large volumes of water used in the extruders. If the liquid ring pump is sucking in water, that's ok. Liquid ring pumps use water as their coolant. Approximately thirty percent of their horsepower is used to move the liquid around in the pump — this makes them less efficient than dry rotary vane technology.

Liquid ring vacuum pumps are also sensitive to water temperature. They are usually looking for 60 °F water. Cooler water increases their

cfm output while warmer water will decrease it. They are also sensitive to water quality as deposits can be created in the pump. Their advantage is that they are robust and can handle some debris in the water without suffering damage.

The dry rotary vane vacuum pump has a rotor mounted eccentrically inside a cylinder. Machined into the rotor are a series of slots. In the slots are a series of vanes that look like rectangular plates. As the rotor rotates you have an increasing volume, on the other half you have compression. There is an increasing side (vacuum) and a decreasing side (positive pressure). The vanes are made of a graphite composite. Because the graphite wears, it



*Liquid ring pumps formerly used.*



fills the pores of the housing and acts as a lubricant. The pump we are using has a corrosion resistant coating because it's in a moist environment.

### What are the vacuum requirements of the calibration line?

Vacuum requirements depend upon the part being manufactured. We make twenty to thirty different parts with different profiles all needing different vacuum levels. The "stringing-up" phase needs more vacuum (20-25 inches of mercury) while flat-out production may need 10-20 inches of mercury — depending upon the part.

The calibrator has four different chambers for the different stages of forming the part. There may be three or four different vacuum levels required. There's some black magic and art to this. This is called "tuning" to make sure each part expands like it's supposed to and is running up to the interiors of the design.

We were using four ten-horsepower liquid ring pumps. It needed 20 inches of mercury vacuum. There are small hoses coming off the main manifold. There are small ¼ inch ball valves that open to atmosphere. So if the liquid ring pump is putting out 25 inches, they see this is too much in a chamber and will open up atmospheric air into die #1 to drop it down to 20 inches. We admit air into the vacuum pump and this is how we regulate down.

We have installed 2 x 10 hp dry VTLE Series Dry Rotary Vane Vacuum Pumps. One is a variable speed drive pump and the other



*The Becker Dry Rotary Vane Vacuum Pump.*



**Together, we can offer you 630 filtration solutions.**

**Meet the new HX-Series.**

### Introducing the new HX-Series Compressed Air Filter

Using next generation nano-fiber technology and aerospace inspired flow management features built into every HX-Series assembly, we can help reduce overall compressed air system costs for our customers. Saving energy, saving money...with the new HX-Series the possibilities are endless.



ENGINEERING YOUR SUCCESS.

1 800 521 4357  
[www.parker.com/finitefilter](http://www.parker.com/finitefilter)

*Continued on page 42.*





# THE SYSTEM ASSESSMENT

## Compressed Air Audit of a Powder Coating System

By Jan Michael Hoetzel, Dipl. Wirt-Ing.(FH), Airleader North America

► The audited facility is one of the larger office furniture manufacturers in the Midwest. The facility manufactures metal frames for desks, chairs and cabinets. The large powder coating system represents a key competence in the manufacturing process of this facility.

The management of the facility requested the compressed air audit to document/simulate the potential savings generated by the suggested improvements from a compressor dealer. The facility has an established leak

detection routine and the review of the demand side (of the compressed air system) was not a part of the scope of this audit.

The facility generates compressed air with six (6) air compressors of various sizes located in three different compressor rooms. In recent years, the entire system converted to desiccant air dryers. Available equipment from other facilities has been utilized. The following is the layout of the facility showing the locations of the compressor rooms.

### System parameters

The facility operates on two shifts; first and third shift. The powder coating system needs compressed air 24/7. Annually the compressed air system operates 8,760 hrs. The blended rate for electricity, to be used in this audit, was received from their accounting department and is 8 cents/kWh.

### Data Loggers

Data loggers with AMP CT's were placed on all the compressors. Each compressor was tested for voltage and actual kW with a power meter to determine power factor in load and unload conditions. The AMPs of each compressor has been recorded on a one second interval and averaged over 10 seconds to manage the data volume. Data loggers have been installed in each compressor room to log the pressure. A dew point meter has been installed in the center of the facility.

During the walk through it was discovered that all the desiccant air dryers are purging — even when the compressors are not running. We decided to monitor the cycling behavior of the dryers. It is noteworthy that the desiccant dryer for the compressor #3 has more than twice the capacity of the compressor. When asked for the reason, we have been informed that the dryer arrived from another facility and didn't cost them anything.

### The Demand Profile

The base demand in the plant is about 1,300 cfm with peak demand being 3,431 cfm. Minimum demand was measured at 1,085 and average 2,231 cfm. The flow chart also depicts similar demand patterns with the 6 AM to 3PM and 9 PM to 6 AM shifts in the plant.

ID#	compressor type	HP	compressor rated capacity	location	receiver capacity	dryer type	dryer rated capacity	usage from purging	% of compressor capacity
1	Load/Unload	150 HP	706.0 CFM	Mezz 1	400 Gal	Desiccant	750.0 CFM	112.5 CFM	15.9%
2	Load/Unload	150 HP	706.0 CFM	Mezz 1	400 Gal	Desiccant	750.0 CFM	112.5 CFM	15.9%
3	Load/Unload	100 HP	520.0 CFM	Mezz 1	400 Gal	Desiccant	1,050.0 CFM	157.5 CFM	30.3%
4	Load/Unload	150 HP	830.0 CFM	Mezz 2	800 Gal	Desiccant	930.0 CFM	139.5 CFM	16.8%
5	Load/Unload	250 HP	1,202.0 CFM	Mezz 3	2,200 Gal	Desiccant	1,250.0 CFM	187.5 CFM	15.6%
6	Load/Unload	150 HP	706.0 CFM	Mezz 3	400 Gal	Desiccant	720.0 CFM	108.0 CFM	15.3%
		950 HP	4,670.0 CFM		5,400 Gal		5,450.0 CFM	817.5 CFM	17.5%

Table 1. Compressed air system equipment list.

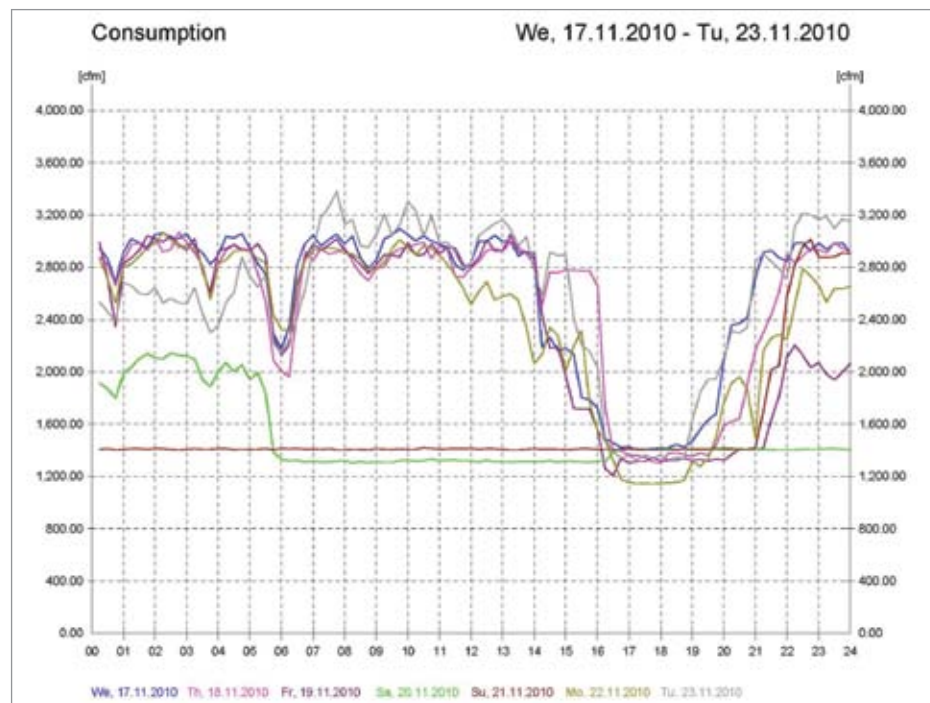


Image 1. Measured Demand Profile.

Compressed Air System Performance Overview

The annualized cost to run the system is \$288,611 with an unload share of 12.7% or \$ 36,813.

During this audit, it was noted that the largest compressor, #5, has the highest unload share whereas the smallest compressor has the lowest unload share. When reviewing the details of the compressor #5, it was detected that the compressor starts but was restricted to run. The restriction had two reasons; one, the pressure set points of this compressor have been the lowest of any of the compressors and, two, the filter had a flow restriction.

The graph in Image 2 shows the performance of this compressor #5 over a day. The zoomed-in graph between 10:00 and 10:30 shows that the compressor does not produce any compressed air. It fills the sump-pump reservoir, the piping and the wet-receiver, but does not really add any compressed air into the overall system. The majority of the produced compressed air from compressor #5, which accumulated to 1,063,750 CF, is lost in blow down. This alone accounts for energy cost of \$ 542 per week or \$28,286 per year.

The system pressure, particularly when the large compressor #5 came online, bottomed out at about 85 psi and the highest pressure recorded during the audit was 111 psi. The

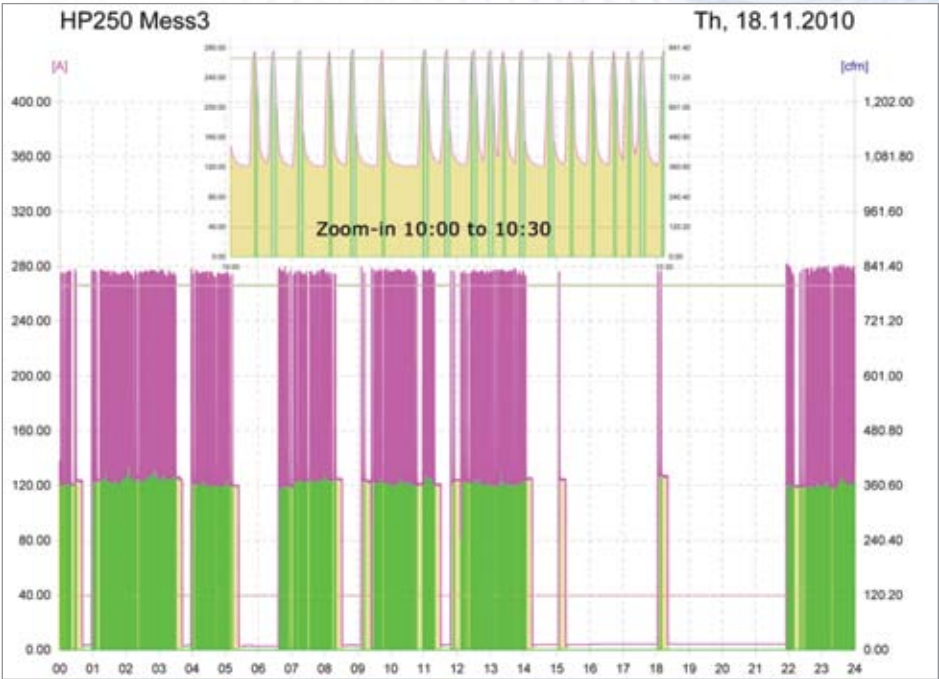


Image 2. Zoom-in of Compressor #5 Performance

TABLE 2. COMPRESSED AIR SYSTEM DATA			
	LOADED	UNLOADED	TOTAL
Energy Consumption (kWh)	60,357	8,819	69,176
Load/Unload Run %	87.3 %	12.7 %	100%
Key Performance Indicator (kW/100 cfm)	16.2	—	18.56
Energy Costs Per Year (\$)	\$251,798	\$36,813	\$288,611
	AVERAGE	MINIMUM	MAXIMUM
Compressed Air Consumption (cfm)	2,219	1,085	3,431
Power Consumption (kW)	324	158.5	501.1
Net Pressure (psi)	98	85	110.8
System Utilization (%)	47%	23%	72.6%
Installed Compressor Capacity (cfm)	4,725 cfm		
Installed Compressor Power (kW)	690 kW		

**Together, we can provide the customer service you deserve. Meet **YOUR** team.**

**Give us a try at [www.parker.com/faf](http://www.parker.com/faf)**

Need a technical or customer service question answered quickly? Chat on-line with the team for **quick** answers to your compressed air treatment technical and customer service questions. Our BRAND NEW on-line chat feature is the perfect complement to our wide range of tools designed to make business easy for you.

**ENGINEERING YOUR SUCCESS.**

1 855 587 9323

[www.parker.com/faf](http://www.parker.com/faf)



## THE SYSTEM ASSESSMENT | Compressed Air Audit of a Powder Coating System

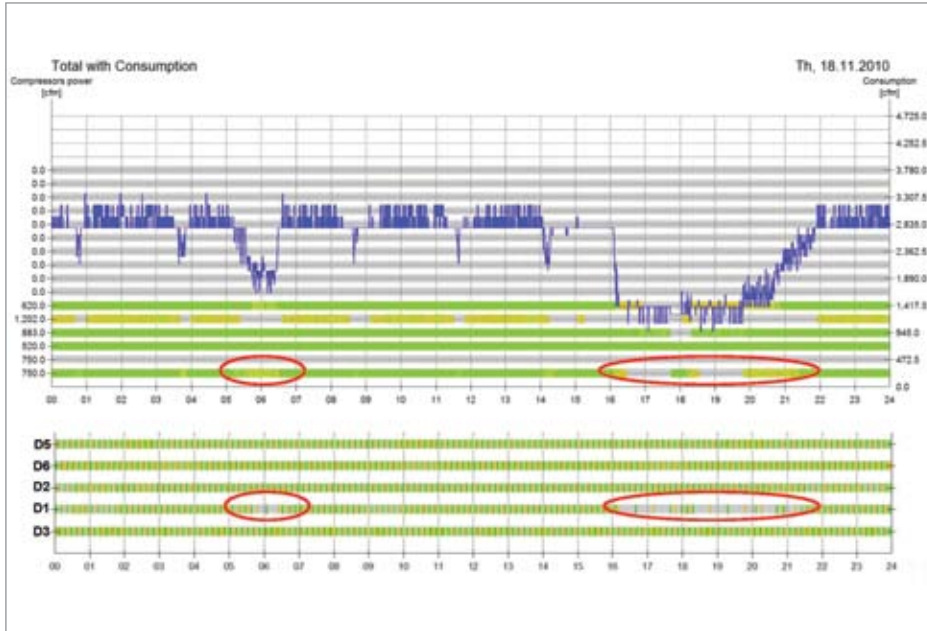



Image 3. Compressor and Dryer Load Profiles

system average pressure during audit was calculated to be 98 psi.

The overall storage of the system is 5,400 Gallons. This is considered a low volume given the size of the system and the demand dynamics. Of great concern is the fact that all storage is wet storage. Dry storage would help this installation. It is highly recommended to remove the moisture before the compressed air arrives at the dryers, which is done with the wet-receivers in this case. However, there is no storage to handle demand spikes in the facility. Also, the large air demands to purge the desiccant dryers cannot be balanced.

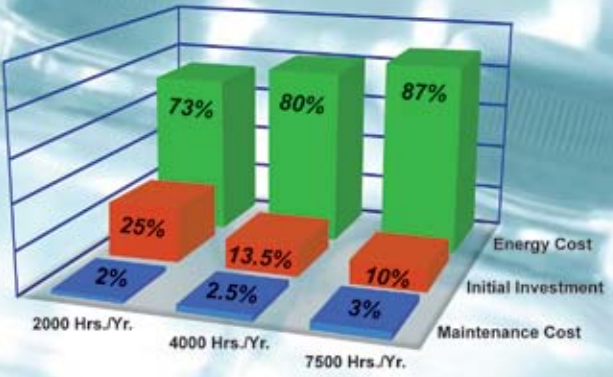
Image 3 visualizes the compressor running times in load (green) and unload (yellow) conditions in the upper graph. The Lower graph depicts the dryer cycling. Only the



# Sullivan Palatek<sup>®</sup>

## Variable Frequency Drive (VFD)

Based on 7500 Hours a Year,  
87% of the Cost of Ownership  
for Your Compressor  
is ENERGY.



Hours/Yr.	Energy Cost	Initial Investment	Maintenance Cost
2000 Hrs./Yr.	25%	2%	2%
4000 Hrs./Yr.	80%	13.5%	2.5%
7500 Hrs./Yr.	87%	10%	3%

- ➔ Save Energy
- ➔ Ultimate Drive Reliability
- ➔ Communicating Controls
- ➔ Easy Ramp Up Saves Energy

1201 W US Hwy 20  
Michigan City, IN 46360

800-438-6203  
219-874-2497

[www.sullivanpalatek.com](http://www.sullivanpalatek.com)  
[info@palatek.com](mailto:info@palatek.com)

This chart is based on a power cost of 8 cents per Kwh.  
Depreciation cost is rated at 5 years at 8% interest.



dryer on compressor #1 (circled in red) is demand based (dew point controlled) whereas all the others are time based. (cycling every 5 minutes).

It is noted that the smallest 100 hp compressor, #3 with the desiccant dryer (which has been obtained from a sister plant) costs over \$20,000 to operate per year. It is with good intention to use used equipment, but as in this case, it can come with a high energy bill. A correctly sized desiccant dryer for compressor #3, even with time based control, would use half of the energy.

During the audit, it was discovered that the desiccant air system has been installed mainly to reduce moisture in the facility that was causing problems with the powder coating system. During the installation of the data logger, we also checked the wet receiver tanks and found substantial amounts of condensate in one of the tanks.

The powder coating system was also inspected. After contacting the manufacturer, we learned that the powder coating system has the following requirements:

***The pressure dewpoint of the compressed air being provided must be 38 °F or lower at 100 psig (this can be achieved by refrigerated dryers)***

The majority of the condensate drains in the system are time-based drains. The hot and humid summers in the Midwest can result in more than 10-times higher condensate accumulation as in winter time. However, in this facility, the timer on the drains were not seasonally adjusted — resulting in accumulated condensate in the receiver tanks.

We suspect that a well-monitored zero airloss condensate system could have avoided the installation of the desiccant dryers. The \$98,685 annual energy cost of operating the desiccant dryers accounts for more than 1/3 of the overall energy cost of the system. The estimated cost to run a refrigerated dryer system is about five percent of the cost to run the desiccant air dryers — or \$15,000.

ID#	dryer rated capacity	usage from purging	Cycles	Cycle time	Control Method	Utilization	CFM	CF annually	Cost annually
1	750.0 CFM	112.5 CFM	1,072	9.4 min	Dew Point	53%	59.8 CFM	31,442,143 CF	\$ 7,847.96
2	750.0 CFM	112.5 CFM	2,014	5.0 min	Time	100%	112.4 CFM	59,071,339 CF	\$ 14,744.21
3	1,050.0 CFM	157.5 CFM	1,991	5.1 min	Time	99%	155.5 CFM	81,755,438 CF	\$ 20,406.16
4	930.0 CFM	139.5 CFM	2,016	5.0 min	Time	100%	139.5 CFM	73,321,200 CF	\$ 18,300.97
5	1,250.0 CFM	187.5 CFM	2,016	5.0 min	Time	100%	187.5 CFM	98,550,000 CF	\$ 24,598.08
6	720.0 CFM	108.0 CFM	1,821	5.5 min	Time	90%	97.6 CFM	51,274,157 CF	\$ 12,798.03
	5,450.0 CFM	817.5 CFM	10,930				752.3 CFM	395,414,277 CF	\$ 98,695.40

Table 3. Calculated annualized cost for the desiccant dried air.

### Compressed Air System Simulation Based Upon Existing Parameters

A system simulation was performed with a calculated savings of \$54,000 resulting from the master control alone. In addition, the zero air-loss drains and the retrofitted dryers will generate additional savings.

### Suggested improvements:

#### 1) Install Master Control

A central master control will assure the best use of the compressors and that the smaller compressors are running as the trim compressors. The system also has an energy management component, with energy metering at each compressor and the capability



**Together, we can move clean air, guaranteed.** From the compressor outlets to the machines with optimal flow, minimal downtime and increased plant productivity.



Transair: Compressed air pipe systems 1/2" to 6"

When you partner with the global leader in compressed air pipe systems, expect to move your business and the world forward. From various fittings to highly integrated pipe systems, Transair's aluminum pipe ensures higher longevity of equipment and avoids frequent changes of filtration elements. Not to mention, Transair's energy savings element is critical to lowering your overall cost of ownership. So partner with Parker, and get ready to move clean air, guaranteed.



Scan to see a Transair video.



**ENGINEERING YOUR SUCCESS.**  
www.parkertransair.com ph 480 830 7764

## THE SYSTEM ASSESSMENT | Compressed Air Audit of a Powder Coating System

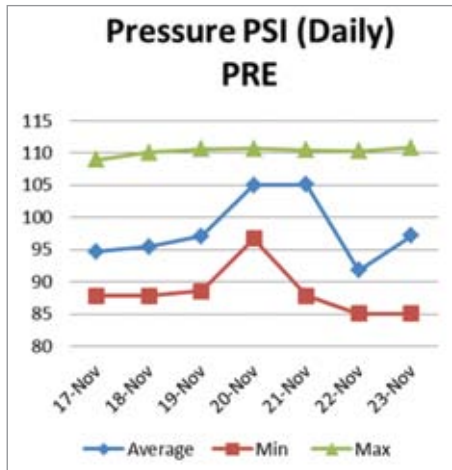
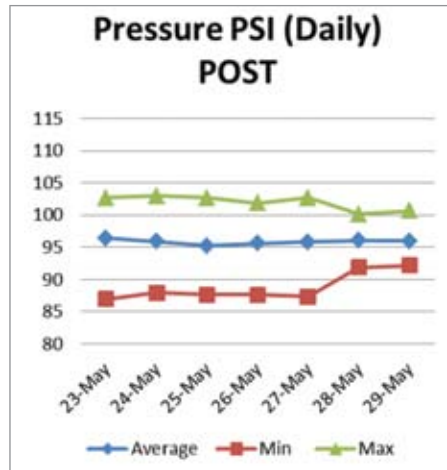


Image 4. Pre and Post-Audit System Pressure Profile.



all along. Also, the control and monitoring system is intended for documenting and verifying potential future compressed air improvements project.

The customer eventually selected improvement recommendations 1, 3 and 4b.

The control system has been installed in Mezzanine 1, on the other compressor in Mezzanine 2, and on Mezzanine 3 to communicate to the master control via the existing Ethernet which eliminated expensive installation of communication wires and resulted in a quick, easy and very cost-effective installation.

The following verification data and charts have been compiled after the installation of the Master control, the retrofitting of additional dryer, and the installation of the zero air less drains.

### System Performance Verification

The two charts, in Image 4, show pre and post audit pressure profiles. The low pressure was recorded at min of 86 psi compared to 85 psi. The max pressure was max 103 compared to 111 psi and the average pressure has been reduced from 99 psi to 95 psi.

The pre and post installation graphs, in Image 5, show a significant difference in compressor utilization based on size. In the pre installation audit the largest compressor cycled the most. In the post audit only the smallest compressor cycled heavily and the larger compressors have a moderate to small unload share.

Overall compressor run hours accumulated to 679 hours during the audit and 436 hours during verification. That represents a reduction of 243 hours a 35.8% reduction.

The unload share as % of energy cost has been reduced from 12.7% to 6.9%. Further reductions to 1-2% unload share are possible with the installation of the storage volume, as suggested, to 5 Gal/cfm.

to continuously record system data. Therefore, future energy efficiency projects can be calculated, verified and documented for the utilities.

#### 2) Increase Storage Capacity

It is recommended to add a minimum of 5 Gal/cfm of dry storage to the compressed air system. Based on the 3,500 cfm peak usage, the minimal suggested receiver capacity is 17,500 Gallons. Subtract the existing 5,400 Gallons and this results in an additional receiving capacity of 12,000 Gallons.

#### 3) Install Zero Air-loss Drains

It is recommended to install Zero air-loss drains with contacts. The contacts are utilized to connect to the master control in order to send e-mail alerts in case of drain failure.

#### 4) Compressed Air Dryer System improvements

A management requirement is to have

desiccant dried air for the powder coating system. So the following alternatives have been presented.

- The compressed air used for the powder coating systems represents between 20-25% of total air usage. Therefore, we recommend replacing desiccant dryers system with refrigerated dryers to provide the plant compressed air and install a dedicated desiccant dryer at the powder coating system.
- Install “demand based” controls on existing desiccant dryers.

### Implementation

Facility management decided to start with the low-cost measures first and get a control and monitoring system in place. This was the motivation for this compressed air audit

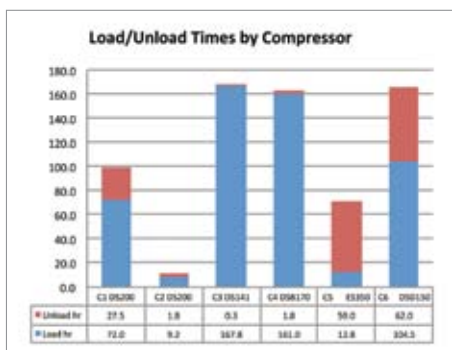
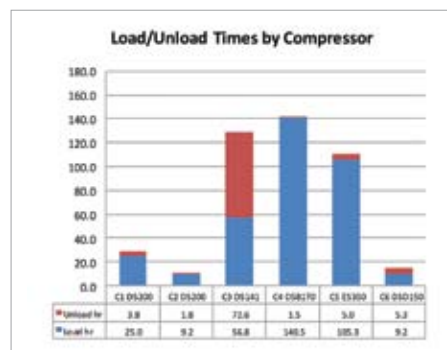


Image 5. Compressor Utilization.



The motor starts have slightly increased in particular for the small compressor. They are still in an acceptable range of less than 16 motor starts per day for the small compressor and 1-5 starts per day for the remaining compressors.

The energy cost was reduced by 21% which accumulates to \$ 61,244 per year. The simple ROI of the project was less than 10 months. Unload energy cost was reduced by 58%. Motor starts increased from 73 to 201 per week. This is an average of 4.8 motor starts per compressor per day. Load cycles have been reduced by 70% or from an annualized 285,000 to an annualized 84,500.

### Continuous Improvement

At the time this article was written, discussions started again to improve the system by adding storage and by dealing with the oversized desiccant dryer at compressor #5.

Consumers Energy, the utility responsible for this facility, has a good compressed air incentive program. A wide variety of prescriptive measures for compressed air applications as well as custom projects are available. Custom project are being incentivized with 8 cents/kWh.

For more information about the Consumers Program visit their web site: [http://www.consumersenergy.com/uploadedFiles/EE\\_Programs\\_2011/Business/Applications/business-incentive-catalog.pdf](http://www.consumersenergy.com/uploadedFiles/EE_Programs_2011/Business/Applications/business-incentive-catalog.pdf)

The installed master control provides the baseline data required by utilities to document the system improvements for custom projects. Data is recorded on one second intervals and stored at 10 second averages. All data are available in excel for review by the utilities.

### Conclusion

The audited baseline, the system simulation and the verification with the higher than our conservative predicted savings established confidence and trust in our work and led to additional audits at this client. Particularly, the transparency of the data and the audit was complemented. Compressed air systems are constantly changing and it is a continuous effort to keep and improve system performance. At this point in time, the client has installed additional dew points meters and system parameters and performance data are closely monitored on a continuous basis. **BP**

For more information please contact: Jan Michael Hoetzel, Dipl. Wirt-Ing. (FH), Owner and Principal of SIGA Development LLC, Airleader Distributor North America, email: [info@airleader.us](mailto:info@airleader.us), tel: 616-828-0716, [www.airleader.us](http://www.airleader.us)

To read more **System Assessment** articles, visit [www.airbestpractices.com/system-assessments/compressor-controls](http://www.airbestpractices.com/system-assessments/compressor-controls)

# A New Twist in Energy-Efficient Air

Learn how to save energy and increase operating efficiencies with the Aerzen Delta Hybrid Rotary Lobe Compressor.



- Substantial energy savings
- Reliable and durable
- Space saving, easy handling
- Reduction of maintenance costs
- Simple operation up to +22psig / -21"Hg

## Delta Hybrid



**AERZEN**  
One step ahead.

To learn more, visit [www.aerzenusa.com](http://www.aerzenusa.com)

108 Independence Way • Coatesville, PA 19320  
(610) 380-0244 • [inquiries@aerzenusa.com](mailto:inquiries@aerzenusa.com)





# THE TECHNOLOGY PROVIDER

## Improve Pneumatic Performance Through Filtration System Design

By Scott Minato, Marketing Manager – Air Preparation Products, and Barbara Pontisso, Filtration Products Specialist, Numatics, Inc.

► In an ideal world, industrial air or gas supply lines would be free of particulate, water, oil and other contaminants. In the real world, however, supply lines typically deliver some contaminants along with the air or gas they were designed to carry. Left unchecked, these contaminants will cause efficiency losses, maintenance headaches and the premature failure of pneumatic components.

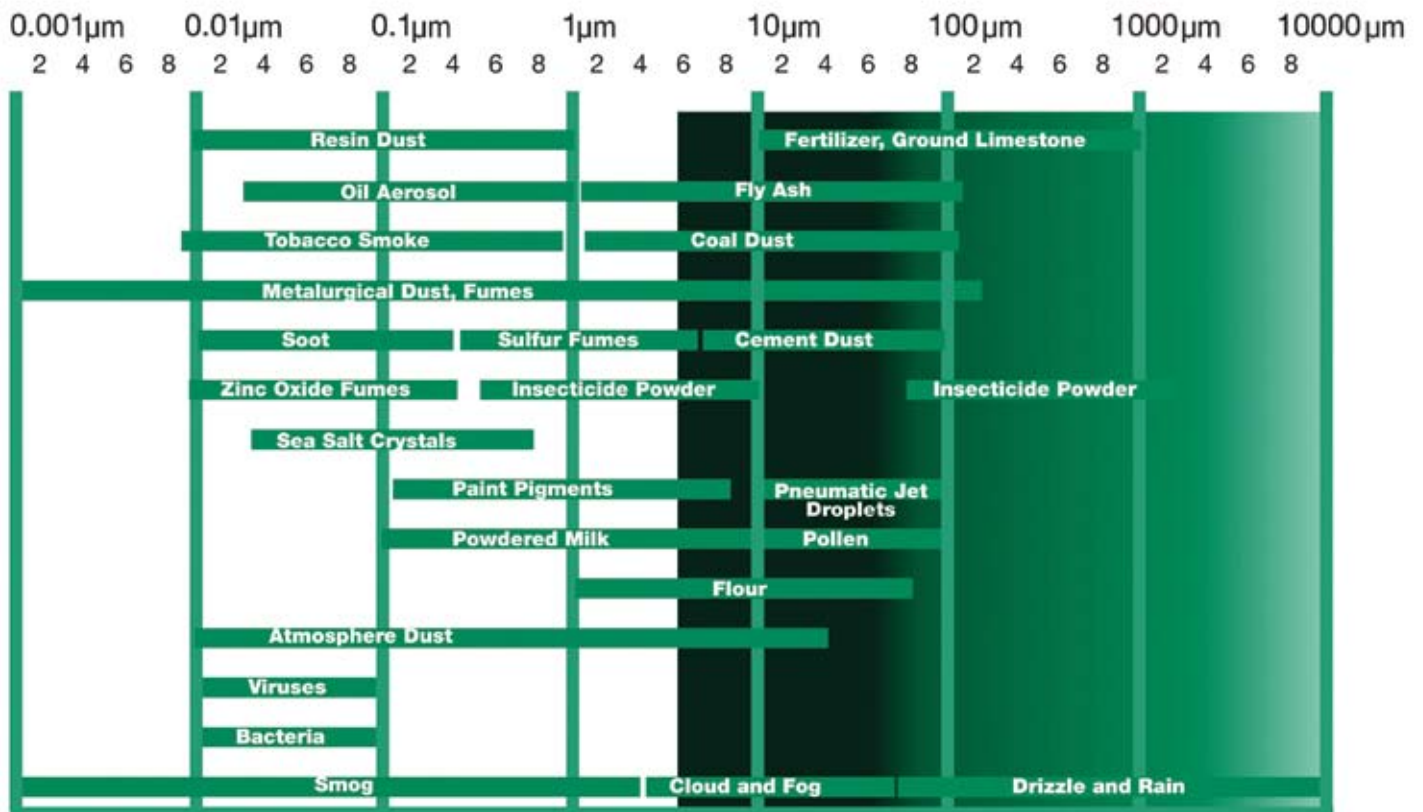
Cleaning up an air or gas supply can be as easy as installing a filtration system. These systems employ one or more filters to remove contaminants before they reach the pneumatic equipment. What's not so easy is selecting the right type of filtration system for a particular application.

In part, the difficulty comes from the different filtration requirements across industries. Food

and beverage, semiconductor and automotive plants, for example, all have different filtration needs based on their specific pneumatic systems and operating environments.

And in part, the difficulty in choosing the right filtration approach involves differences in the filters themselves. Not all filtration technologies are created equal in terms of their intrinsic performance characteristics and suitability

### Typical Contaminant Size in Microns (µm)



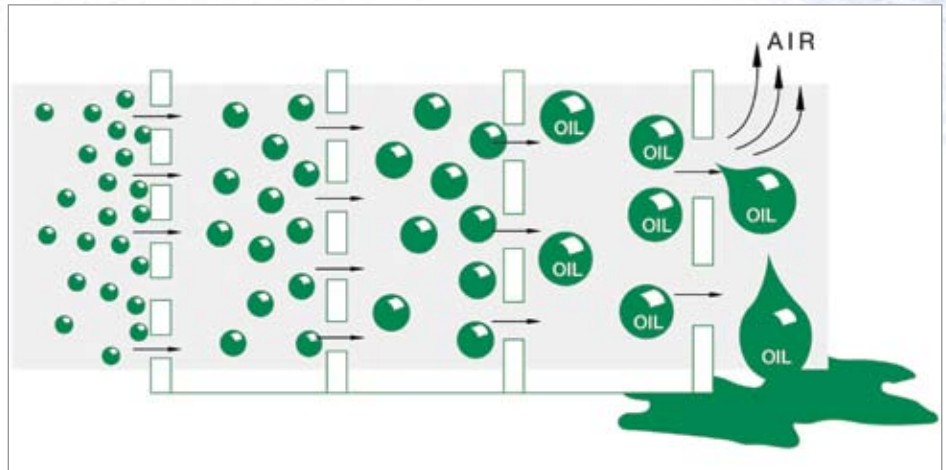
Typical Contaminant Sizes in Microns (µm).

to a given application. Choosing the wrong filter or applying it incorrectly can actually do greater harm than good.

To tailor filtration systems to the job at hand, it's important to understand not only the capabilities of different filter elements but also how to combine them in series.

### Filter Types

Effective air filtration starts with an understanding of the different types of filter



*Air flows from the inside to the outside of the Numatics filter element through progressively larger openings in the media. As contaminants move through the element, solid particles are trapped, and liquids are formed into large droplets. As the air exits the element, surface tension holds the liquids and allows them to drain to the bottom.*

## Ultrachem Synthetics

### *The clear alternative to high-priced OEM oils.*

Ultrachem Synthetic Lubricants are the clear solution for distributors and formulators looking for high-performance lubes and greases to brand as their own. No other lubricant manufacturer can match Ultrachem's comprehensive portfolio:

- extensive range of OEM-equivalent formulations
- cutting-edge performance
- comprehensive customer service
- unparalleled technical expertise
- full-service private label capability

Contact us today to experience the difference.

**Ultrachem.**  
**Superior Synthetic Lubrication.**



**ULTRACHEM INC**  
PREMIUM SYNTHETIC LUBRICANTS

www.ultracheminc.com • 302-325-9880

PRIVATE LABEL LUBRICANTS AVAILABLE





# FREE SUBSCRIPTION

DIGITAL EDITION FREE WORLDWIDE | PRINT EDITION FREE TO U.S. SUBSCRIBERS



## COMPRESSED AIR BEST PRACTICES<sup>®</sup> airbestpractices.com

**Learn How To Save Energy & Improve  
Productivity In YOUR Industry!**

### 2013 FOCUS INDUSTRIES:

- |                               |                                    |                                 |
|-------------------------------|------------------------------------|---------------------------------|
| ➤ Energy: Biogas              | ➤ Energy: Compressed Natural Gas   | ➤ Wastewater Treatment          |
| ➤ Food Packaging & Containers | ➤ Pneumatic Conveying              | ➤ Food Processing               |
| ➤ Plastic Blow Molding        | ➤ Compressed Air System Automation | ➤ Metal Fabrication & Machining |
| ➤ System Assessments          |                                    | ➤ Air Compressor Controls       |

Subscribe at **airbestpractices.com**

International pricing for print edition — \$65 in Canada and \$95 for other countries.



## THE TECHNOLOGY PROVIDER |

### Improve Pneumatic Performance Through Filtration System Design

media and what they can do. The most common types used in industrial settings include:

- **Water Separators.** Water or moisture can quickly damage pneumatic components, causing valves and cylinders to stick. Water separators use the centrifugal forces generated by an internal spinning mechanism to remove large quantities of water and water-borne contaminants. While typically used to remove bulk liquids and large water-borne solids, water separators also protect other filter elements from
- **Particulate Filters.** Large particles such as rust, debris and desiccant dust can wear out pneumatic components prematurely. These contaminants are often generated by old carbon steel pipes, compressor intakes and desiccant air dryers. The best particulate filters feature pleated designs to maximize the surface area available to trap dirt particles. Particulate filters are often used to achieve up to a 3-micron particle removal in dry systems.

#### Proper Filtration Solves Moldy Bread Dilemma

Food and beverage processing requires compressed air filtration to protect not just the pneumatics but also the product. Recently a large commercial baker discovered that air filtration is an important ingredient in its bread making operation.

When trying to reduce unacceptable mold levels in the compressed air lines at the plant, the baker's process engineers discovered that the compressed air used to inflate bread bags and blow away the grains after the slicing process was also injecting mold spores drawn in by the compressor. A 5-micron filter had been installed on the air supply, but this level of filtration does not stop mold spores.

To solve the problem, a series of three filters were added to the compressed air supply — a particulate filter to remove water and large particles, a 0.01-micron coalescing filter to eliminate the spores and other ultra fine particulate and a vapor adsorbing filter to remove any oil or hydrocarbon vapor.

After adding these filters, lab tests confirmed that the mold spore count has been significantly reduced, extending the bread's shelf life. This three-filter solution is now being evaluated as a standard for all machines across the company's global baking facilities.



**nano**  
PURIFICATION SOLUTIONS

## C-Series<sup>1</sup>



Your customers use chilled water. n-psi helps you sell more products to your existing customers.

## Process Chillers

1/2 to 40 ton models  
**IN STOCK**

*Built in pump, expansion tank & bypass.*

*Reduced installation costs, time & floor space.*

*Engineered to suit every application.*

*Food & beverage, plastics, pharmaceutical... and more!*

**Experience. Customer. Service...**

**www.n-psi.com**

**704-897-2182**

## THE TECHNOLOGY PROVIDER | Improve Pneumatic Performance Through Filtration System Design

### Numatics Delta Series Details

Numatics Delta Series premium filters are ideal for any application requiring high flows, including industrial, process, medical and compressor applications. All filter types are available in ¼-in. to 3-in. port sizes and are certified to the ISO 8573 compressed air quality standard. Anodized aluminum end caps, a premium manual drain, high-temperature fluoroelastomer (FKM) seals and an optional 2-stage coalescing and 3-micron prefilter combination guarantees optimum air preparation in these applications and many others:

- Automotive Manufacturing
- Food & Beverage Processing
- General Industrial
- Oil & Gas
- Process Control
- Paint Spraying
- Packaging
- Medical & Pharmaceutical Processing



Numatics Compressed Air Filters.

- **Coalescing Filters** are the next line of defense in an air filtration system and can do a good job removing water, oil, rust and other contaminants from the air supply. The design of coalescing filters differs from manufacturer to manufacturer. The Numatics Delta Series coalescing filter elements, for example, consist of a porous network of borosilicate glass fibers. As air moves through the filter element, solid particles are trapped and liquids are formed

into droplets that drain away. Coalescing filters come in different grades. Coarse coalescers are often used for mainline plant filtration, while fine coalescers are used for applications such as paint spraying, robotics and pneumatic tools. The ultra fine coalescer is mainly a point-of-use filter specified for critical processes such as semiconductor packaging and instrumentation.

- **Adsorbing Filters.** As a final step in certain applications, an

adsorbing filter may be added to remove oil and hydrocarbon vapor from the compressed air stream. This type of filter is used immediately downstream from a coalescing element. Because optimum adsorption takes place at lower temperatures, it's best to install the filter as close to the point-of-use as possible. Adsorbing filters are often used for breathing air preparation as well as food and drug applications that have direct product contact with exhaust air.

### Filter Design and Construction

While these common filter types are sometimes referred to generically, keep in mind that there are substantial quality and performance differences between filters from different sources — even if they have the same nominal filtration specification. These differences often boil down to design and manufacturing methods.

Consider coalescing filters as a prime example of why design and manufacturing matters. Commodity coalescing elements typically employ a mechanically wound filter media. Numatics Delta Series coalescing filters, by contrast, employ a vacuum formed filter media composed of glass fibers and an epoxy binder.

This manufacturing difference is not trivial. The vacuum formed design traps contaminants through the entire cross section of the filter. The result is a lower pressure drop and more capacity than a comparable wrapped filter that traps contaminants primarily on the surface and quickly clogs as a result. These filters have an initial pressure drop of just 1.5 psi in a dry condition at rated flow, far lower than a typical wrapped filter.

Vacuum forming also allows the customization of filter element recipes to achieve desired

filtration levels. Our engineers can tweak the vacuum forming process to an extensive range of gradient densities to form coalescing elements ranging from .01 micron to 1 micron.

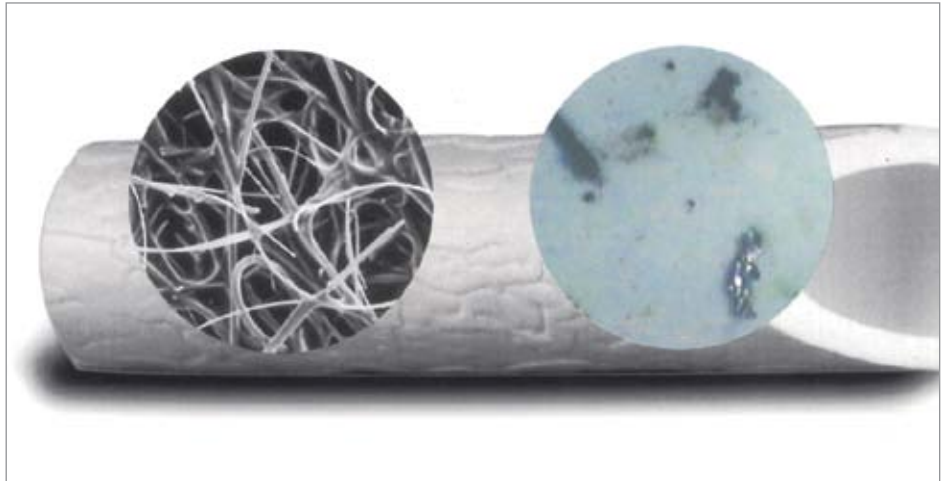
Construction differences apply to other filter types too. The Delta Series adsorbing filters, for example, consist of fine activated charcoal impregnated on polyester. These activated carbon particles have a strong affinity to vapor and are highly efficient due to the extensive surface area present.

### Effective Filter Combinations

Most filtration systems require multiple filter elements, working together to remove the full spectrum of particulate sizes and compositions capable of harming down-stream components. The specific combination, or series, of filters will vary depending on the application's air quality requirements.

Food and beverage or semiconductor applications, for example, may require three different filters, including ones capable of removing sub-micron particles. Others such as main line plant filtration may require just a coarse particulate filter. Here are a few examples of filter combinations used in various applications:

- Blow molding — 3-micron particulate filter; 0.01-micron fine coalescer; vapor adsorber.
- Electronics — 3-micron particulate filter; 1-micron coarse coalescer; 0.01-micron fine coalescer.
- Food packaging — 3-micron particulate filter; 0.01-micron fine coalescer; vapor adsorber.
- Pneumatic control systems — 3-micron particulate filter; 0.01-micron fine coalescer.



*Delta Series coalescing filters consist of a porous network of borosilicate glass fibers that trap solids while allowing liquids to pass through. The magnified views show how effective the filters are at trapping contaminants. At left, a 228x magnification shows a new 0.01-micron Numatics filter element. At right, a 40x magnification shows a filter element that has trapped various metal, oil and hydrocarbon contaminants.*

**ANEST IWATA**

**Oil Free Scroll!**  
**Silent / Clean**  
**TECHNOLOGY**

toll free: 800-440-0282  
[www.anestiwata.com](http://www.anestiwata.com)





# ENGINEER SUCCESS

New markets  
New customers  
New networks

## ComVac at HANNOVER MESSE 2013

Leading Trade Fair for Compressed Air  
and Vacuum Technology

**NEW TECHNOLOGY FIRST**

8-12 April 2013 · Hannover · Germany



## THE TECHNOLOGY PROVIDER | Improve Pneumatic Performance Through Filtration System Design

- Process air — 1-micron coarse coalescer; 0.01-micron fine coalescer; vapor adsorber.
- Semiconductor packaging.  
3-micron particulate filter;  
0.01-micron fine coalescer;  
vapor adsorber.

Bear in mind that combinations of filters do not always require separate products. In some cases, different filter elements can be combined saving space and simplifying the ordering process. Numatics Delta Series coalescing filters, for instance, have a pleated 3-micron pre-filter available as an option, which can eliminate the need for a separate coarse particulate filter. This two-in-one approach saves both space and money because the prefilter can share the same housing with the coalescing filter.



Delta Series Filter Combinations.

### Filtration Is Part of A System

Too many machine builders and installers fail to consider air filtration. Or if they do, it's just an afterthought. Filtration's biggest benefits, however, come when the air filter and pneumatic components work together as a system. Only then will the filter offer the maximum protection against contaminants while preserving pneumatic efficiency.

Matching the filtration technologies with specific pneumatic system can be daunting. So it's helpful to seek out an experienced filtration supplier who can help strike the right balance between air quality and pneumatic system performance. **BP**

For more information, please contact Numatics at email: [insidesales@numatics.com](mailto:insidesales@numatics.com), tel: 248-596-3200, [www.numatics.com](http://www.numatics.com)

To read more **Technology** articles, visit [www.airbestpractices.com/technology/air-treatment](http://www.airbestpractices.com/technology/air-treatment)

**aircom**  
Compressed Air...We're In!

Scan this code

**Aluminum Pipe  
Half2Four**  
from 1/2" to 4"

Pipes and Fittings for compressed air

**AIRCOM SOFTWARE**

**HALL 26  
STAND A79**

**HANNOVER  
MESSE**

Head Office and Warehouse:  
9805-M NorthCross Center Court  
Huntersville, NC 28078  
Ph: 704-987-2088 - Fax: 704-987-2048

West Coast Store:  
885 Fairway Drive  
Walnut, CA 91789  
Ph: 800-237-9247 - Fax: 909-444-9885

ISO 9001



# REMOTE COMPRESSOR SENSING SAVES ENERGY

By Ron Marshall for the  
Compressed Air Challenge®



► One of the strategies discussed in Compressed Air Challenge seminars is to use remote sensing to better control multiple air compressors. The use of a pressure signal from a common location downstream of air dryers and filters allows air compressor controls to “see” the downstream pressure better and provide more accurate pressure control. A characteristic of this strategy that is often missed is that remote sensing can also provide better pressure control for single compressor systems, where only one compressor normally runs to feed the plant loads, and can result in lower average compressor discharge pressure and lower

more accurate plant pressure regulation, which saves energy.

## Where Compressors Sense Pressure

All air compressors must sense pressure for control purposes to ensure the pressure they produce is maintained within certain limits. An uncontrolled system with high pressure would overload the compressor motor, cause catastrophic damage to compressed air equipment, and would consume significant energy. Uncontrolled low pressure would obviously cause major production problems in a plant and would not be desired. The goal of any compressed air system control

is to maintain a constant stable pressure, not too high so as to cause increased energy consumption, and not too low so as to affect production conditions.

The control sensing point in an air compressor is often located before the air cooler or alternately at the compressor discharge, just inside the compressor package. Regardless of the location the compressor control will act to maintain a regulated pressure at that exact point, but the pressure at this location may be very different than the actual plant pressure.

The pressure differential across air treatment system; the air dryer and filters, will cause a



“The goal of any compressed air system control is to maintain a constant stable pressure, not too high so as to cause increased energy consumption, and not too low so as to affect production conditions.”

— Ron Marshall, Industrial Systems Officer, Manitoba Hydro



### Fundamentals of Compressed Air Systems WE (web-edition)



### Learn about Compressor Control

Join Compressed Air Challenge for the next session of *Fundamentals of Compressed Air Systems WE* (web-edition) coming soon. Led by our experienced instructors, this web-based version of the popular Fundamentals of Compressed Air Systems training uses an interactive format that enables the instructor to diagram examples, give pop quizzes and answer student questions in real time. Participation is limited to 25 students. Please visit [www.compressedairchallenge.org](http://www.compressedairchallenge.org), to access online registration and for more information about the training.

If you have additional questions about the new web-based training or other CAC<sup>®</sup> training opportunities, please contact the CAC<sup>®</sup> at [info@compressedairchallenge.org](mailto:info@compressedairchallenge.org).

sag in plant pressure causing a deviation in plant pressure, even though the compressor discharge pressure may be holding steady. A control point location inside the compressor package cannot compensate for this sag, even compressors with very expensive and precise VSD controls. Figure 1 shows the sag across the treatment system associated with a 150 hp VSD controlled compressor. It can be seen that this compressor does a very good job in maintaining a very accurate pressure at its discharge, however the plant pressure sags to as low as 102 psi during high flows.

Because the critical pressure applications in this plant require at least 100 psi the compressor discharge pressure must always be maintained at a higher than desired pressure so there will be enough pressure to overcome the sag during plant peaks. The plant peaks, however, occur a small percentage of the time which means for a large percentage of the time the discharge and pressures are higher than they need to be to maintain the minimum acceptable pressure. This causes higher average discharge and plant pressure, reducing system efficiency.

# COMPRESSOR

**New Models Ready from Stock!**

**SERIES**

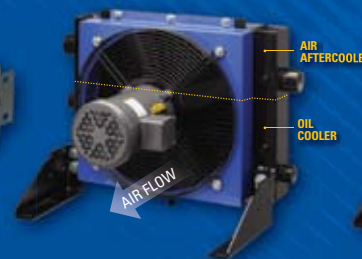
### BELT GUARD AFTERCOOLER



### BGA New Brazed Aluminum Version

The **BGA** is built from bar & plate brazed aluminum construction, allowing the use of free air flow from the belt guard on reciprocating compressors. No fan motor required via mounting to compressor belt guard.

### HORIZONTAL AIR FLOWS



### AOC(H) Oil/Air Combination

The best of both worlds in one compact, side by side, combination package. The **AOC(H)** cools rotary screw compressor oil and compressed air in a single combined core. Ideal for conversions, stringent space requirements and remote location mounting.



### AHP(H) Air Aftercooler

Our highest performing aftercooler, the **AHP(H)** is built from high-performance plate & bar aluminum construction. Energy efficient and durable with flexible mounting in horizontal or vertical configurations.

**Thermal Transfer Products**  
An API Heat Transfer Company

5215 21st Street • Racine, WI 53406-5096  
(262) 554-8330 • [TTPSales@thermasys.com](mailto:TTPSales@thermasys.com)  
[www.thermaltransfer.com](http://www.thermaltransfer.com)

## REMOTE COMPRESSOR SENSING SAVES ENERGY

### Remoting the Sensing

If the pressure sensing is relocated to downstream of the air dryer and filters the compressor will maintain a very accurate plant pressure by regulating the discharge pressure up or down at the time it is needed to compensate for the pressure differential caused by the varying flow. This adjustment keeps the plant pressure very flat, as is desired with a VSD compressor, rather than allowing the plant pressure to sag during high flow. The discharge pressure only goes to high levels when the occasional plant peaks occur, but overall the average discharge pressure levels are lower than before the change. The pressure setpoint of the air compressor can be set at a level slightly higher than the minimum pressure required by the critical plant pressure, in the case of Figure 2 the average plant pressure is 103 psi which is 4 psi lower than the previous average plant pressure of 107 psi. The average compressor discharge pressure is now 110 psi, which is 5 psi lower than the previous condition. The resulting energy saving due to the relocation of the sensing is about 5% which saves about \$2,000 in energy costs per year, paying back the cost of the change in about 6 months. As can be seen in Figure 2, relocating the sensing has also better stabilized the VSD operation in that it has slowed the compressor response cycles making it easier for the compressor to maintain stable pressure. This is because the compressor now “sees” a large storage receiver located downstream of the air dryer and does not have to “look through” the dryer and filters.

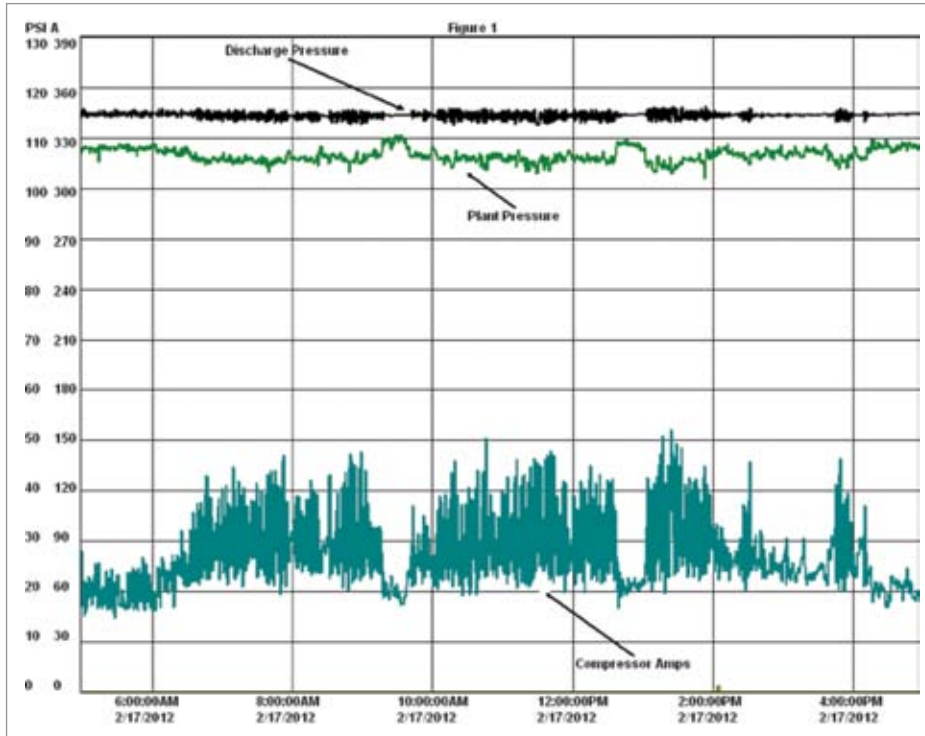


Figure 1: Compressor Discharge pressure is precise but plant pressure sags if sensing is at the compressor discharge.

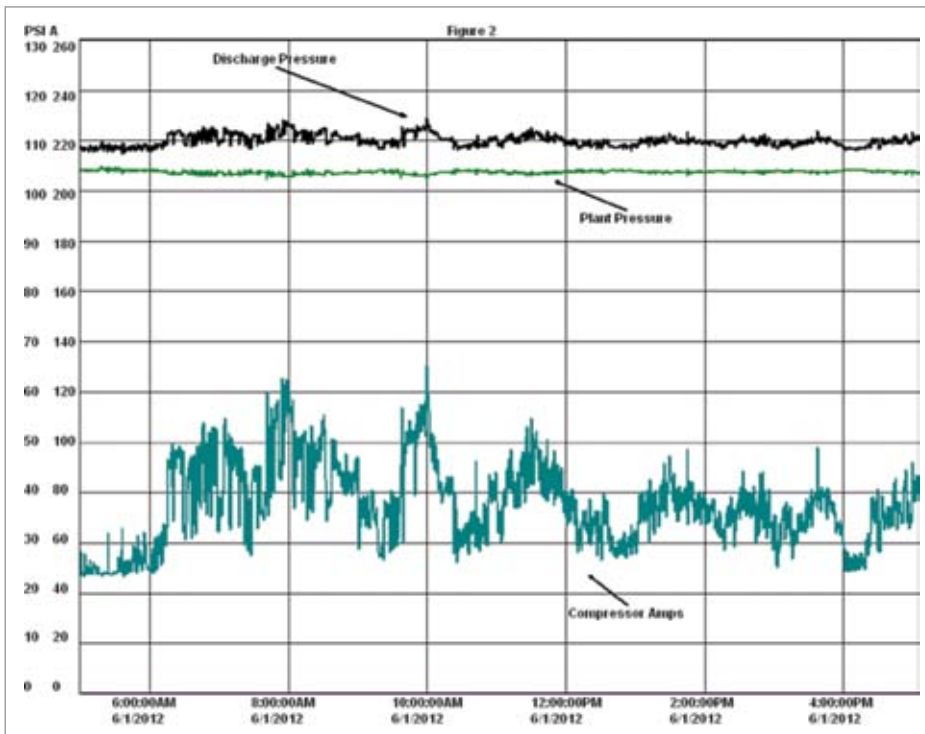


Figure 2: Using remote sensing provides constant plant pressure and more stable compressor operation.

### Benefits to Fixed Speed Compressors

Relocation of the sensing to downstream of the compressor cleanup can better stabilize the compressor control for fixed speed compressors too. Consider a load/unload compressor that might have a 10 psi wide pressure band and well sized large storage of 5 gallons per cfm located at the discharge of the air dryer. If the air dryer and filters have 8 psid pressure differential the storage receiver will only “see” a pressure fluctuation of 2 psi during the load/unload cycles. This results in the storage receiver being 80% less effective in reducing the compressor load/unload cycles, or in essence having the effective equivalent of being a receiver sized at 1 gallon per cfm. Looking at Figure 3, a compressor loaded at 60% average capacity would consume 92% of its full load power at this less effective level rather than 78% if it could “see” the whole receiver capacity. Relocating the pressure sensing in this case could save 15% due to more efficient reduced compressor cycles if the average discharge pressure was adjusted and maintained at the same level as before.

### Cautions About Remote Sensing

If you are considering relocating your compressor sensing location there are some cautions to be considered. Because the modified air compressor is not sensing pressure at its discharge anymore, if someone inadvertently closes the compressor discharge valve, or a filter or dryer plugs up, some excessive pressures may develop that could damage

### Best Practices for Compressed Air Systems Second Edition



This 325 page manual begins with the considerations for analyzing existing systems or designing new ones, and continues through the compressor supply to the auxiliary equipment and distribution system to the end uses. Learn more about air quality, air dryers and the maintenance aspects of compressed air systems. Learn how to use measurements to audit your own system, calculate the cost of compressed air and even how to interpret utility electric bills. Best practice recommendations for selection, installation, maintenance and operation of all the equipment and components within the compressed air system are in bold font and are easily selected from each section.

## Air Composition Monitor FOR COMPRESSED AIR APPLICATIONS

- Monitors up to 4 Gas Conditions at the Same Time
- Continuous, Real-Time Hydrocarbon Monitor
- User-Programmable Alarm Relays for Control Functions
- Available for VOCs, Dew Point, O<sub>2</sub> and Toxic Gas in One Monitor
- Meets NFPA-99 Requirements
- Classified to UL 60601-1, IEC 60601-1 & CSA 22.2, No. 601-1



ProAir 2200

ProAir 2200 is available for a wide range of toxic gases, including ETO, NH<sub>3</sub>, NO, NO<sub>2</sub>, Cl<sub>2</sub>, HCl, CO, etc.



www.enmet.com info@enmet.com  
Phone: 734-761-1270 Fax: 734-761-3220  
Ann Arbor, Michigan





14-16  
MAY  
2013

EASTERN STATES EXPOSITION  
WEST SPRINGFIELD, MA  
[easteconline.com](http://easteconline.com)



## human ingenuity. *manufacturing brilliance.*

To envision a new product, it takes human ingenuity.  
To bring it to life, only manufacturing brilliance will do.

Which is why so many East Coast manufacturers – local job shops, mid-level enterprises and multinational OEM's – attend EASTEC. It's where new ideas, technology and processes are highlighted through interactive exhibits, technical education and networking.

For Exhibiting  
and Attending  
Details



Society of  
Manufacturing  
Engineers



EASTEC is produced by SME

## REMOTE COMPRESSOR SENSING SAVES ENERGY

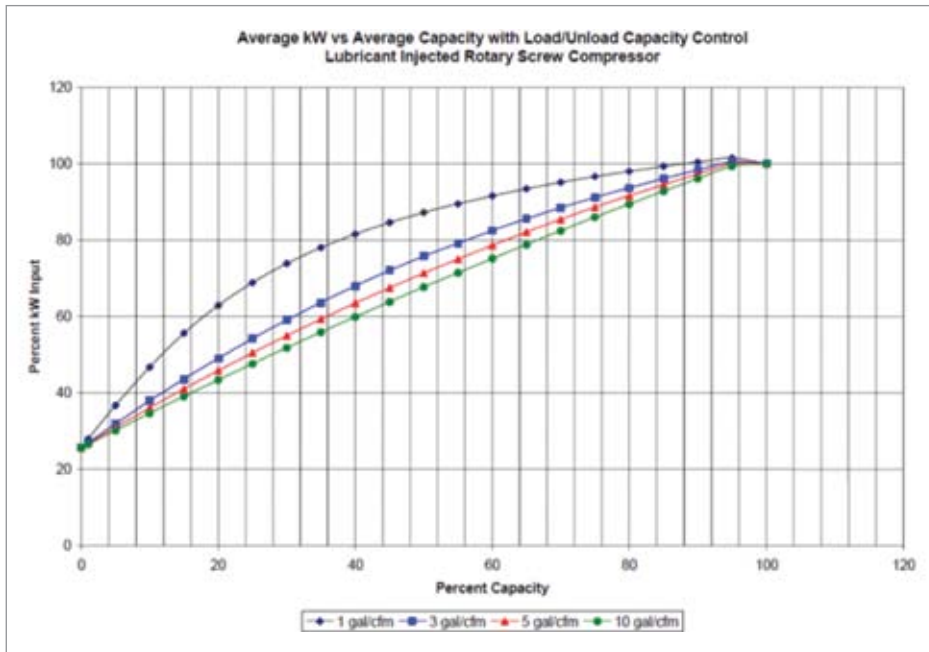


Figure 3: Compressor efficiency depends on the size of effective storage.

an air compressor or cause a catastrophic failure of auxiliary equipment. Also, some compressors may sense pressure differential across their internal oil separators using the now relocated pressure sensor, and since it is now sensing the pressure differential

across the dryer and filters too, there may be a high separator differential alarm. For these reason it is important to carefully design in secondary local pressure protection at the compressor discharge to sense high pressure conditions and unload the compressor to keep

it safely operating. Pressure alarms may also need to be recalibrated. Consultation with the compressor supplier or manufacturer is recommended to prevent these problems.

Often the best bet for remote sensing is to use a separate compressor controller that may be provided by the compressor supplier or some third party to provide the remote sensing while keeping the local compressor control sensors in place. These units are normally designed with pressure protection strategies to prevent local compressor discharge pressure issues. These controls can also provide intelligent operation of backup compressors, rotate compressors to share hours, and provide other benefits such as remote system monitoring. More information about these types of controls can be found in CAC's seminar workbooks. **BP**

To read more **Technology** articles, visit [www.airbestpractices.com/instrumentation](http://www.airbestpractices.com/instrumentation)

### CAC® Qualified Instructor Profile

#### Ron Marshall

Industrial Systems Officer  
Manitoba Hydro  
360 Portage Ave (6)  
Winnipeg, MB R3C2P4  
Canada  
Ph: 204-360-3658  
Cell: 204-792-7752  
rcmarshall@hydro.mb.ca

Ron Marshall C.E.T., C.E.M., has been employed with Manitoba Hydro, the crown owned electricity and gas utility in Manitoba, Canada since 1977. He is a Certified Engineering Technologist and has received certification as an Energy Manager, Demand Side Management and Measurement and Verification Professional through the Association of Energy Engineers.

Ron was the first Canadian participant to qualify as a DOE AIRMaster+ specialist. Ron has worked in the industrial compressed air field since 1995 as an Industrial Systems Officer for Manitoba Hydro's Customer Engineering Services Department. Ron is Manitoba Hydro's industrial compressed air systems expert and his efforts contribute to the utility's Power Smart Performance Optimization program, a utility incentive program that supports industrial customer energy audits and electrical and gas efficiency projects.

Ron is a member of Compressed Air Challenge's Project Development Committee and Chair of CAC's Marketing working group. Ron is a frequent contributor to various CAC related magazine articles.



## THE ENERGY MANAGER | MGM Industries Reduces Chilled Water Requirements with Dry Vacuum Pumps

*Continued from page 21.*



*The water separation system for the dry pumps at the calibrator.*

is a fixed speed pump for the base load. You are able to use a lot less bleed air by using speed-regulated machines.

### **Please describe the innovative water separation system.**

Remember this was an R&D project for both of our companies! Our initial testing was true trial & error. We shot water 22 feet out of a pump once! One of the real innovations here has been the engineering of a

new water separator system that allows the Becker dry rotary vane pump to operate in this “wet” environment.

We go from the calibrator to a water separator. The housing is made out of PVC. The internals are stainless steel. Water enters the separator and goes through a physical separation process that is unique to Becker. It's a custom-built and assembled separator designed by Becker. Water goes to the bottom of the separator where it is drained out. There are remaining airborne water droplets (or mist). We have a second stage in the filter that removes water mist/droplets. Now we just have vapor remaining. We have a ball float shut-off valve that is a fail-safe shut-off system that prevents water from entering the dry pump.

The water goes into a drain tank. There are level switches inside isolating the separator tank from the drain tank. We have a valve system that allows the drain tank to be evacuated without affecting the vacuum level in the separator. This is key because a change in vacuum in the calibrator will cause a production stoppage.

### **What are the vacuum requirements of the tank lines?**

We were running 3 x 10 hp liquid ring pumps flat-out. Part of MGM's challenge is depending on what profile you are running, it changes the tanks needed. The water and vacuum hit the hot vinyl and the dies are creating the final size. You have leaky tanks that have a hard time maintaining vacuum. We were taping them and using cellophane on the tanks to eliminate the leaks.

We went to a separation system and a Becker VariAir VSD dry, corrosion resistant regenerative blower. We were able to get 2-3 inches of mercury on the water tanks when using Profile 379 on Line 7 as an example.

In testing, we ran 2 inches of mercury at full production at only 49 hertz (50%) on the blower- it's a 12 hp blower running at half speed. We tested the blower to see how low we could go and ran it down to 31 hertz. We were pulling 6 ½ hp when at 41 percent load.



**“At MGM, we are very pleased to have reduced our chilled water requirements — we didn't have to buy that new chiller and we have cooling water now to accommodate our future growth plans!”**

**— John MacKorell, MGM Industries**



With the liquid ring pumps, we still had to bleed in a lot of atmospheric air to get the required turbulence. With the blower, we closed off all atmospheric bleed-in. We were pulling better suction on the tanks and this helped speed up the production on the machines. We are at 2 inches of vacuum.

### What about the water separation on the tank line?

We are using two-phase flow carrying the water vertically up to a liquid separator similar to the one used on the calibrator system. We are separating up to 20 gallons of water per minute. The calibrator system is 2 gallons per minute. Because of the water volume, we can't use the drain-tank system because it would have to be too large.

So, we had to come up with a high-volume drain system that would work. We found the solution with a barometric leg system. This allows us to drain on a continuous basis. The separator drain goes into a hot well. It then runs into an existing cyclone system that separates and recycles the water. Everything is at atmospheric pressure — yet we hold the vacuum in the tanks to protect the process.

The floor space required is only four square feet for the calibrator and eight square feet for the tanks. It's a plug and play system requiring very little floor space.

### What are the future plans for this system?

The next step in this is we think we'll be able to run two different extruder lines with the same set of pumps. Using vacuum regulators, made out of PVC, we will adjust vacuum levels independently for the different lines. This will eliminate the need for air bleeds, and this will further reduce the loads on the vacuum pumps.

Extruders are big on "plug and play vacuum pump systems". The control system is new and there is one control panel for all the devices. There is a remote that allows for fine-tuning of the pumps to slow down the VFD on the device that allows the operator to fine tune at the calibrator. The separators come on a stand, the controls are on a stand, and the system is plug and play-ready. They run three wires into control panel and hook up vacuum and drain lines and are ready to go.

Becker has proven that a dry vane pump can replace a liquid ring pump for PVC extrusion, and can reduce energy requirements by more than fifty percent, and that it can do so for year after year.



*The water separation system for the dry pumps at the tank line.*

At MGM, we are very pleased to have reduced our chilled water requirements — we didn't have to buy that new chiller and we have cooling water now to accommodate our future growth plans! **BP**

For more information, please contact Rod Smith at [rod@airbestpractices.com](mailto:rod@airbestpractices.com), or David Brittain at [Dave.Brittain@beckerpumps.com](mailto:Dave.Brittain@beckerpumps.com), or John MacKorell at [j.mackorell@mgmindustries.com](mailto:j.mackorell@mgmindustries.com)

Visit [www.beckerpumps.com](http://www.beckerpumps.com) and MGM Industries at [www.mgmindustries.com](http://www.mgmindustries.com)

For more **Vacuum Technology** articles,  
visit [www.airbestpractices.com/technology/vacuum](http://www.airbestpractices.com/technology/vacuum)



# RESOURCES FOR ENERGY ENGINEERS

## TECHNOLOGY PICKS

### Atlas Copco Compressors Introduces New GVS Oil-Sealed Rotary Screw Vacuum Package



Atlas Copco Compressors has introduced a new GVS oil-sealed rotary screw vacuum system — the company's first packaged vacuum system for “rough vacuum” operations between 29.9 in-HgV and 15 in-HgV. The screw element technology, developed through Atlas Copco's compressor technique business, is a time-tested design, offering superior, reliable performance at the lowest energy cost.

The GVS delivers capacities between 365 to 3,000 cfm, making it the ideal machine for applications in the electronics, woodworking, bottling and canning, packaging, printing and plastics industries. It is especially suitable for plants that would like to achieve significant energy and maintenance savings by replacing multiple remote vacuum pumps with a centralized system.

“Our expansion into vacuum products is a natural fit for Atlas Copco,” said Robert Eshelman, vice president, Industrial Air Division, Atlas Copco Compressors. “By extending our proven oil-sealed rotary screw compressor technology to the vacuum, we can now offer our customers an exceptional vacuum system alternative.”

The new GVS is fitted with a modulating valve at the pump inlet, allowing capacity to match demand, while minimizing vacuum-level fluctuations and operating at the lowest possible energy point. The GVS can be installed near the point of use, due to its quiet

operation, or alternately, as part of a centralized vacuum system in a dedicated utility room. The new Atlas Copco GVS is designed and manufactured in the United States.

**Atlas Copco**  
[www.atlascopco.com](http://www.atlascopco.com)

### Kaeser Introduces New Sigma Control 2™

Kaeser Compressors' new generation of compressor control — the Sigma Control 2™ — presents all the advantages of the Sigma Control plus greatly enhanced communication and control options. Its built-in Web server and standard Ethernet port let you view your compressor information from any PC without any additional hardware or software, and a variety of communications adapters (Modbus RTU, Profibus DP, Devicenet, Profinet, etc.) are available for integration into plant monitoring systems or a centralized control station.

For optimal energy efficiency, you can choose from several pre-loaded operating profiles. The Sigma Control 2 also equalizes runtime, extends maintenance intervals and prevents unnecessary starts with two-unit lead/lag sequencer programming.



## TECHNOLOGY PICKS

The new generation control provides full-time protection, monitoring over 20 critical parameters and will shut down the compressor to avoid component damage. The Sigma Control 2 also tracks operating hours and provides maintenance reminders, as well as stores operating data useful in trouble shooting. Enhanced security with RFID prevents unauthorized access. An easy-to-use operator interface allows for accessing the new model's expanded capabilities.

*For more information on Kaeser's Sigma Control 2, please call 877-586-2691 or visit us at [www.kaeser.com](http://www.kaeser.com).*

### Ingersoll Rand Releases New R-Series 50-60 hp Model

Ingersoll Rand recently released the latest model in the contact-cooled Rotary Screw Air Compressor line — the R-Series 37-45 kW (50-60 hp). “The R-Series product line offers reliable, productive and efficient air compressors in the ranges our customers need,” said Scott Hardeman, marketing manager — Customer Center and Association of Ingersoll Rand Distributors (AIRD) channels, Ingersoll Rand. “We also offer add-on features so each customer can customize the product for their unique application requirements.”

The 37-45 kW compressor is equipped with the same V-Shield™ technology as the larger 55-160 kW units. The V-Shield ensures that the compressor's piping system is composed of stainless steel pipes, metal-flex hoses and elastomeric face seals to prevent leaks. The piping system is also configured to minimize the adverse affects of vibration, including loosening of connections, unwanted flexing in joints, air leaks and extreme noises.

Along with the V-Shield technology, the 37-45 kW compressor comes in fixed-speed or Nirvana Variable-Speed Drive (VSD) options. Fixed-speed units are best suited for constant-demand systems; VSD units increase the efficiency of variable-demand applications. The VSD compressor is also equipped with a Hybrid Permanent Magnet motor — the highest-efficiency motor available from Ingersoll Rand — to increase energy savings.

The R-Series compressor is manufactured with a sequential cooling system for added operating efficiency. Independently mounted coolers reduce thermal stress, decrease discharge temperatures and lower the energy required to remove condensation in downstream air treatment. As a result, the compressor produces dryer air more cost effectively.

Coupled with the sequential cooling system, the compressor's Progressive Adaptive Control (PAC) continuously monitors filtration and temperatures. This control technology defines operating parameters and eliminates moisture build-up that can damage internal components of the compressor and result in unexpected downtime.

The integrated Total Air System (TAS) previously introduced on the 55-75kW Ingersoll Rand R-Series compressors is available on the 37-45 kW units. The TAS combines the dryer and filtration systems into a single package which eliminates air leaks in the piping between units and results in better flow efficiency.

The R-Series compressor relies on the Xe-Series controller to continuously monitor vital system data and automatically adjusts to stay within key operating parameters, preventing damage and unexpected downtime. The Xe-Series controller has real-time electronic maintenance indicators and changes the fan speed according to ambient temperature to reduce noise and optimize



energy use. The web-enabled control system allows plant managers to remotely access vital compressor data via the internet by a computer or mobile device with standard web browsers for quicker response times.

*For more information about the R-Series Contact-Cooled Rotary Screw Air Compressor,  
**Ingersoll Rand**  
[www.ingersollrandproducts.com/air](http://www.ingersollrandproducts.com/air)*



## RESOURCES FOR ENERGY ENGINEERS

### TECHNOLOGY PICKS

#### New Generation BOGE S Series

The BOGE-built S series sets standards for efficient and reliable compressed air production and is used in many sectors of industry. The compressed air specialists have now further enhanced their range of screw compressors. While retaining the proven quality, it has been possible to significantly optimize the efficiency, smooth running properties and sound level.



#### BOGE effilence for maximum compressed air delivery

The new generation S series uses the most efficient air end ever incorporated by BOGE — the BOGE effilence. Included as standard in every compressor in the S-3 series, BOGE's effilence contributes to the increased air delivery and enhanced efficiency achieved by the new compressor generation. Its innovative rotor profile geometry, smooth rolling properties, optimized configuration of performance ranges, low performance losses and high volumetric efficiency are further hallmarks of its quality. Its efficient compression (*efficiency*) and quiet operation (*silence*) give BOGE effilence its name.

The new 5:6 screw profile of the rotors (five main rotor teeth and six secondary rotor teeth) makes for low differential pressure between the chambers and so a minimum loss of volume flow. The small radius of the secondary rotor teeth means that the blow hole is as small as possible, thus ensuring high air end efficiency. The optimized speed is significantly lower than in previous air ends. The resulting reduction in splashing losses enhances efficiency and extends the life of the air end. Thanks to the wind tunnel-designed fan unit and the reduced air end speed, the BOGE S-3 series is quieter than ever. A noise reduction of up to 12 decibels is achieved.

#### Premium quality for long life

With this array of technical innovations, compressed air users will benefit from the proven quality of one of the most reliable screw compressors on the market. To ensure maximum efficiency and service life, the three key areas of BOGE screw compressors — the electronic unit and drive, the compressor and the self-sufficient cooling system with a separate fan — are positioned along the main cooling airflow. Every component can be easily accessed. All maintenance work can be carried out in no time from just one side, without the need to dismantle any components. This keeps maintenance costs to a minimum. The compressor control in its standard version uses the comfortable and easily accessible FOCUS control which provides numerous monitoring and control features.

#### BOGE SYPREM S for maximum performance

Customers purchasing a compressor from the new S-3 series benefit from the added bonus of a first filling with BOGE SYPREM S premium oil. This is a fully synthetic coolant and lubricant which substantially increases the life of the air end and filter medium through reducing the residual oil content. Being thermally stable and resistant to oxidation, it cools the compressor thanks to its excellent heat dissipation. SYPREM S is designed to reduce friction and wear, resulting in significantly reduced maintenance hours and costs for users.

#### **BOGE America, Inc.**

E-mail: [s.woodward@boge.com](mailto:s.woodward@boge.com)

Tel: +1 770 874-1570

[www.boge.com/us](http://www.boge.com/us)

## TECHNOLOGY PICKS

**Michells' High Precision Chilled Mirror Hygrometer Improves Engine Test Stand Operation**

The Michell Optidew chilled mirror hygrometer is now available to assure precise humidity and temperature intake air control on some of the world's highest quality engine test stands.

Humidity and temperature are important combustion air control parameters for evaluation of heavy duty, passenger, commercial, marine, high performance and fuel cell engines using traditional or alternative fuels.

The Michell Optidew offers a wide measurement range from 0.5% to 100% relative humidity at ambient temperature. For elevated temperature testing, the Optidew is capable of operating up to 130°C environmental temperature.

The Optidew hygrometer is based on the fundamental, optical dew point measurement principle for precise, long term drift free performance. The hygrometer's Dynamic Contamination Correction (DCC) system automatically eliminates the effects of particulate contamination in the sensor.

The Optidew's humidity sensor can be located remotely, up to 820 feet away from the meter body. Its humidity output can be connected directly to a data acquisition system. The sensor uses a corrosion resistant gold plated mirror while the meter enclosure is rated NEMA 4X weatherproof.



## COMPRESSED AIR BEST PRACTICES®

www.airbestpractices.com

### ADVERTISER INDEX

Company	Page	Web Site
Kaeser Compressors	Outside Back Cover	www.kaeser.com/CABP
Association of Energy Engineers	Inside Back Cover	www.energyevent.com
Atlas Copco	Inside Front Cover	www.atlascopco.us/mboxusa
Hitachi	3	www.hitachi-america.us/ice/atg
SPX	7	www.spx.com
BEKO Technologies	9	www.bekousa.com
JORC Industrial	11	www.jorc.com
Chicago Pneumatic	13	www.cp.com
Ingersoll Rand	15	www.ingersollrandproducts.com
BOGE	17	www.boge.com/us
CDI Meters	19	www.cdimeters.com
Parker	21 & 23	www.parker.com
Palatek Compressors	24	www.sullivanpalatek.com
Parker Transair	25	www.parkertransair.com
Aerzen	27	www.aerzenusa.com
Ultrachem	29	www.ultracheminc.com
Nano	31	www.n-psi.com
Anest Iwata	33	www.anestiwata.com
Hannover Fair	34	www.hannovermesse.de/en/comvac
Aircom	35	www.aircomsystem.com/USA/welcome.html
Thermal Transfer	37	www.thermaltransfer.com
Enmet	39	www.enmet.com
EASTEC	40	www.easteconline.com

Every Michell instrument is delivered fully calibrated and traceable to National Standards. Michell maintains direct traceability to NIST through a UKAS accredited Humidity Calibration Laboratory. This satisfies the most stringent quality system requirements and gives ultimate confidence in the measurement being made.

#### **Michell Instruments**

Tel: 978-484-0005

www.michell.com/us

# FREE SUBSCRIPTION

DIGITAL EDITION FREE WORLDWIDE | PRINT EDITION FREE TO U.S. SUBSCRIBERS



## COMPRESSED AIR BEST PRACTICES<sup>®</sup> airbestpractices.com

**Learn How To Save Energy & Improve  
Productivity In YOUR Industry!**

### 2013 FOCUS INDUSTRIES:

- Energy: Biogas
- Food Packaging & Containers
- Plastic Blow Molding
- System Assessments
- Energy: Compressed Natural Gas
- Pneumatic Conveying
- Compressed Air System Automation
- Wastewater Treatment
- Food Processing
- Metal Fabrication & Machining
- Air Compressor Controls

Subscribe at **airbestpractices.com**

International pricing for print edition — \$65 in Canada and \$95 for other countries.



# THE MARKETPLACE

## JOBS

### ASSOCIATION OF INDEPENDENT COMPRESSOR DISTRIBUTORS

*"The AICD is open to all independent compressor distributors and is committed to serving the compressed air industry through education, energy conservation, and best business practices."*

The 2013 annual meeting will be held at the spectacular Gaylord Opryland Resort, in Nashville TN, June 2-4. Membership is up over 20% this year. Come and see why.

#### Membership Benefits Include:

- Annual meeting includes a business focused, practical, high value speaker program.
- Ford Motor Company Customer Association Incentive program offering fleet discount pricing on new vehicles.
- New members will receive 2 free registrations to attend the annual meeting.

Contact Cheryl  
Kiker at aicd@  
aicd.org or visit  
www.aicd.org



Contact Rod Smith for ad rates:  
**rod@airbestpractices.com,**  
**Tel: 412-980-9901**

### Sustainable Energy Savings with Compressed Air Best Practices®

Compressed Air Best Practices® is a technical magazine dedicated to discovering **Energy Savings** in compressed air systems. Each edition outlines **Best Practice System Assessments** for industrial compressed air users — particularly those **managing energy costs in multi-factory companies**.

*"Retrofitting the 8 case packing machines with 3-position valves reduced our idle cfm from 80 to 15 cfm – on each case packer. With the right air compressor controls allowing the electric motors to turn down, the annual energy savings from one case packer paid for the whole project."*

— Gregory Rhames, Asset Reliability Manager/Site Energy Manager, Verallia Glass, Jan/Feb 2012 Edition of Compressed Air Best Practices®

"Demand Side" and "Supply Side" information on compressed air technologies and system assessments is delivered to readers to help them save energy. For this reason, we feature Best Practice articles on when/how to correctly apply **air compressor, air treatment, measurement and control, pneumatic, blower and vacuum technology**.

**Industrial energy managers, utility incentive program managers, and technology/system assessment providers** are the three stakeholders in creating energy efficiency projects. Representatives of these readership groups guide our editorial content. The Compressed Air Best Practices® Editorial Advisory Board guides our mission to help create more energy saving projects.

### COMPRESSED AIR BEST PRACTICES® www.airbestpractices.com

**Advertising & Editorial** **Rod Smith**  
rod@airbestpractices.com  
Tel: 412-980-9901

**Subscriptions & Administration** **Patricia Smith**  
patricia@airbestpractices.com  
Tel: 412-980-9902

**A Publication of:** **Smith Onandia Communications LLC**  
217 Deer Meadow Drive  
Pittsburgh, PA 15241

Compressed Air Best Practices® is published monthly by Smith Onandia Communications LLC., 217 Deer Meadow Drive, Pittsburgh, PA 15241. Phone 412-980-9902, email patricia@airbestpractices.com. Compressed Air Best Practices® is a trademark of Smith Onandia Communications, LLC. Publisher cannot be held liable for non-delivery due to circumstances beyond its control. No refunds. Standard postage is paid at 233 Jefferson Street, Greenfield, Ohio 45123. Canadian and international distribution: IMEX International Mail Express, 1842 Brummel Drive, Elk Grove Village, IL 60007. POSTMASTER: Send address changes to Compressed Air Best Practices® 217 Deer Meadow Drive, Pittsburgh, PA 15241. SUBSCRIPTIONS: Qualified reader subscriptions are accepted from compressed air professionals, plant managers, plant engineers, service and maintenance managers, operations managers, auditors, and energy engineers in manufacturing plants and engineering/consulting firms in the U.S. To apply for qualified reader subscriptions, please fill in the reader response cards herein and mail or fax or go to www.airbestpractices.com. To non-qualified subscribers subscriptions are \$65 in Canada and \$95 for other countries. When available, extra copies of back issues are \$4 plus shipping. Contact Patricia Smith for subscription information at Tel: 412-980-9902 or email: patricia@airbestpractices.com. REPRINTS: Reprints are available on a custom basis, contact Patricia Smith for a price quotation at Tel: 412-980-9902 or email: patricia@airbestpractices.com. All rights are reserved. The contents of this publication may not be reproduced in whole or in part without consent of Smith Onandia Communications LLC. Smith Onandia Communications LLC does not assume and hereby disclaims any liability to any person for any loss or damage caused by errors or omissions in the material contained herein, regardless of whether such errors result from negligence, accident, or any other cause whatsoever. Printed in the U.S.A.



# THE MARKETPLACE

## TECHNOLOGY



**Modular Piping  
for Compressed Air,  
Nitrogen and Vacuum**

**Heavy-Duty 100%  
Aluminum Pipe  
& Fittings**

### Master Distributors

Midwest: [www.pneutechproducts.com](http://www.pneutechproducts.com)  
East Coast: [www.titusco.com](http://www.titusco.com)

**Seeking Master Distributors in  
Uncovered Regions in the Americas**  
Contact Paolo Nardi: [sales@teseoair.com](mailto:sales@teseoair.com),  
[www.teseoair.com](http://www.teseoair.com)

Have you experienced  
**nano?**



"nano has done such a great  
job, I referred them to a  
former colleague in another  
market. I told him he needs  
to experience nano!"

- nano distributor in the Midwest

Experience. **Customer.** Service... n-psi  
[www.n-psi.com](http://www.n-psi.com)  
704-897-2182



Rebuild all  
brands, makes,  
models of Air  
Ends, Blowers  
and Gear Boxes

Sample of The PROS Company work.



Before & After

**The PROS Company**  
601 Texas Avenue  
Lubbock, Texas 79401  
806-749-7761 (PRO1)  
[www.thePROSCO.com](http://www.thePROSCO.com)  
[repairyourairend@thePROSCO.com](mailto:repairyourairend@thePROSCO.com)

## Universal AutoDual Compressor Controllers

Control Rotary Screw,  
Vane, Scroll or Recip  
Compressors

**Save Energy**  
controlling up to four  
compressors and  
qualify for **Utility  
Rebates.**



- Automatic Lead/Lag Control
- Pressure Control with Pressure Transducers
- Compressors from 2 to 250 hp

Thousands of Installations Worldwide.  
Call for Application Engineering.

**Standard Pneumatic Products, Inc.**  
Tel: 203-270-1400 • Toll free: 800-979-9156  
Email: [sales@stdpneumatics.com](mailto:sales@stdpneumatics.com)

[www.stdpneumatics.com](http://www.stdpneumatics.com)

## Large & Custom Air Receivers

- Deal direct with the manufacturer
- ASME certified
- Internal liners & external finishes
- Inventory of popular sizes
- Ships from our central location



1-800-925-0011  
[www.TIGGtanks.com](http://www.TIGGtanks.com)



# SPVG

**SAMUEL Pressure Vessel Group**

- Stock Tanks - 12 to 5000 Gallon Available
- Custom Tanks - Up to 60,000 gallons
- Special Finishes - Galvanized / Epoxy Lined / Powder Coat & Special Paint Available
- High Pressure - Tanks Available up to 5,000 PSI
- Special Codes - CE / PED, Canadian CRN, China Code, ABS - Coast Guard, NR-13, DOT, SAE-J10 and MORE
- Great Logistics - FOB: Virginia, Wisconsin or Ontario, Canada



**Call: (800) 247-8265**

[www.samuelpressurevesselgroup.com](http://www.samuelpressurevesselgroup.com)



West

# EMC 31<sup>st</sup>

Energy Management Congress

**JUNE 19-20, 2013**

**LAS VEGAS, NEVADA**

**LAS VEGAS CONVENTION CENTER**

PRESENTED BY



photo credit LV News Bureau

## PLAN NOW TO ATTEND THE LARGEST ENERGY CONFERENCE & TECHNOLOGY EXPO IN THE WESTERN U.S.

**SO MANY GREAT TOPICS THIS YEAR, YOU WON'T WANT TO MISS IT!**

Hear from top executives from MGM, Rocky Mountain Institute and Caesars speaking on sustainability plans, energy conservation measures, & green best practices.

### PROGRAM HIGHLIGHTS

- 4 Track Conferences Program
- Expo Featuring New Technologies
- Networking Reception
- Seminars & Certifications
- Tours of Real World Applications
- New Technologies Breakfast
- Women in Energy Breakfast
- Chapter Luncheon Networking
- FREE Exhibit Hall Workshops



*Your gateway to innovation, smart implementation strategies, and  
new developments shaping the energy field...*

#### GOLD SPONSORS



**SOUTHWEST GAS**



**ROCKY  
MOUNTAIN  
INSTITUTE**

#### BRONZE SPONSOR

**CLEAResult**

#### CORPORATE ENERGY LEADERS



**CAESARS  
ENTERTAINMENT**

**BOYD GAMING**

#### LOCAL WORKFORCE DEVELOPMENT PARTNER



**workforce CONNECTIONS**  
PEOPLE. PERSPECTIVES. POSSIBILITIES.

**www.energyevent.com • 770.447.5083**



**KAESER**  
**COMPRESSORS**

*Built for a lifetime.™*

***“A penny saved is  
a penny earned.”***

***— Benjamin Franklin***

**No compressor company lives up to this  
timeless wisdom as much as Kaeser.**

In compressed air systems, life cycle costs far outweigh the initial purchase price. That's why so many industrial plants choose Kaeser.

Our equipment and system solutions deliver dramatic energy savings along with more reliable plant operation and less downtime. That means significant dollar savings along with hassle-free operation.

Add in our reputation for superior customer service ... and it's no wonder Kaeser delivers the best value for the price. It's the wise choice every time!

Contact us today to learn more about the powerful benefits of owning a Kaeser compressed air system.



**Kaeser Compressors, Inc. • 800-777-7873 • [kaeser.com/CABP](http://kaeser.com/CABP)**

Built for a lifetime is a trademark of Kaeser Compressors, Inc. ©2012 Kaeser Compressors, Inc.